Decarbonization Strategy & Programs Roadmap

Goals
Reduce greenhouse gas emissions from 2015 baseline levels by 30% by 2021, 40% by 2025 and 50% by 2030.

Strategic Framework
In addition to the overarching greenhouse gas emissions reduction goals and decarb strategies, the following, three-part strategic framework was developed through the stakeholder engagement process and used to guide development of Decarb Strategy and Programs Roadmap.

What will we do?

- **Retail Products & Services**: Develop and support innovative new products and services to meet customer needs and decarbonize
- **Education & Outreach**: Increase public awareness and education on electrification and actions to reduce emissions
- **Public Policy**: Expand state and local policy activity on decarbonization, while strengthening local and regional agency coordination
- **Market Transformation**: Catalyze market transformation through coalitions and partnerships with actors in industry and the innovation ecosystem

How will we leverage?

- **Innovation**: Harness innovation to continuously improve service to our customers and community, and to accelerate “bending the carbon curve”
- **Data**: Unlock the tremendous value of utility and other data to guide development, implementation, measurement and evaluation of all program activities
- **Partnerships**: Form and leverage partnerships to support activities addressing our decarbonization mission
Which priorities will guide us?

- **Customer & Community Value**: Deliver value to our customers and larger community through program offerings and ongoing initiatives

- **Emissions Impact**: Prioritize activities with greatest emissions reduction potential to achieve alignment with our mission

- **Scalable and Transferable**: Pursue solutions that can be expanded and adapted by others, to ensure impact both within and beyond our borders

- **Equity in Service**: Balance activities to reflect the diversity of our customer base and geography

- **Core Role for SVCE**: Recognize activities where we can and must play a key role given our unique position of community-owned electricity provider

**Decarbonization Strategy**

SVCE is guided by the following overarching strategy to achieve deep decarbonization.

- Procure & maintain a sustainable, affordable and carbon-free **power supply**
- Electrify the **built environment** and **mobility**
- Promote **energy efficiency** & successful **grid integration**
SVCE will pursue the following specific strategies, organized by sector or cross-sector initiatives.

1. Achieve a sustainable, affordable and carbon-free power supply. (*Power Supply*)
   a. Seek Board input for an updated, comprehensive integrated resource plan evaluating key policy options (RPS level versus carbon-free resources, types of RPS resources, diversification of resources, location and price structures, hourly matching of load to carbon-free resources, amount of supply in long-term contracts, local renewables carve-out, distributed energy resources, etc.) and considering all trade-offs.
   b. Research the availability and costs of supply resources sited within SVCE service territory to inform prospective policies and procurement.

2. Align our clean power pricing with economic and environmental costs to encourage smart investments that support decarbonization and the grid. (*Power Supply*)
   a. Develop new retail rate products (e.g. terms-based, dedicated supply, load-following renewable supply option) for large commercial and industrial customers to be responsive to their unique needs and encourage customer retention.
   b. Carry out a retail rates assessment and develop and execute an implementation plan to address barriers and opportunities in rate design to facilitate electrification and guide smart infrastructure investments. Incorporate the statewide move to default time-of-use rates for residential customers in 2020.
   c. Evaluate and revise policies, price signals and rates for distributed generation – specifically the net energy metering successor program – to ensure consistency with SVCE decarbonization strategy and other organizational objectives.

3. Accelerate high-efficiency, all-electric new construction and retrofits. (*Built Environment*)
   a. Assess current building stock, appliance technologies, adoption rate of all-electric new construction, and other market trends/barriers to inform all building electrification activities.
   b. Promote education and awareness to encourage adoption of efficient electric technologies as replacements for natural gas appliances in retrofit and new construction.
   c. Provide support to member agencies in their consideration of all-electric building codes.
   d. Expand state policy activity to accelerate statewide baseline building codes toward all-electric, to mitigate barriers for local agencies exercising
leadership, and to align other state policies and regulations (e.g. CPUC’s “three-prong test”) with California’s ambitious climate goals.

e. Develop a program to provide incentives and/or technical and design support for new construction, all-electric showcase projects in the community, including potential decarbonized district energy approaches such as Stanford’s energy system design.

f. Design and launch a program to provide incentives to fuel-switch from natural gas to heat pump water heaters using the BAAQMD grant and SVCE match funds.

g. Facilitate coordination across member agencies to share best practices, policies, processes, and programs supporting all-electric buildings & promote advancements to the community, developers, and other practitioners operating in the service territory.

h. Pursue actions with member agencies to decarbonize their own municipal buildings.

i. Consider opportunities to support schools, community colleges and other educational institutions in their efforts to decarbonize their facilities.

j. Support workforce development and allied suppliers and providers necessary for the massive fuel switching required for decarbonization, for both retrofit and new construction.

4. Accelerate the electrification and transformation of mobility in our community to reduce emissions and provide other benefits such as reduced congestion. *(Mobility)*

a. Work with member agencies and all other relevant stakeholders to develop and implement a strategy and plan for community-wide build-out of EV charging infrastructure; including plan to jointly pursue/leverage external funding opportunities (e.g. BAAQMD, California Energy Commission, PG&E).

b. Develop one or more EV fast charging pilots (e.g. to support EV use in transportation network company operations, to pilot real-time pricing structures, to address “last mile” solutions, and to accelerate adoption of electric autonomous vehicles).

c. Study barriers and pursue activities to support EV use by low-income customers.

d. Study barriers and pursue activities to support EV use for customers living in multi-unit dwellings.

e. Provide support to member agencies and C&I customers in electrifying their vehicle fleets and pursuing other decarbonized mobility solutions (e.g. autonomous electric shuttles as a “last mile” solution, e-bikes, e-scooters).

f. Participate in relevant regional, state and national advocacy groups and coalitions to accelerate transportation electrification.
5. Educate the community on the benefits of conservation and energy efficiency. *(Energy Efficiency & Grid Integration)*
   a. Promote energy efficiency programs already available to SVCE customers through PG&E and third-party providers.

6. Promote successful grid integration of existing and newly electrified loads to support high penetration renewables integration. *(Energy Efficiency & Grid Integration)*
   a. Include recommendations and/or requirements for connectivity and control in all SVCE programs that result in newly electrified loads.
   b. Develop a program to monetize and harness the value that distributed energy resource (DER) aggregations (aka “virtual power plants”) in SVCE service territory can provide the grid and manage the anticipated load growth resulting from electrification.
   c. Explore opportunities to partner with PG&E and other third parties on activities that leverage DERs to provide additional customer and distribution system value.

7. Educate and engage customers and our community in understanding their overall energy usage, opportunities associated with building and vehicle electrification, and specific actions they can take. *(Cross-Sector - Education & Outreach)*
   a. Develop and launch an SVCE-branded customer resource center to enable engagement and awareness-building, education and action related to vehicle and building electrification.
   b. Partner with local organizations in under-represented customer segments to promote SVCE accomplishments and programs.
   c. Develop engaging content for the customer resource center, social media and other channels to broaden interest in energy and electrification.

8. Accelerate innovation needed to achieve SVCE’s decarbonization mission. *(Cross-Sector - Innovation)*
   a. Identify key strategic partners and enter into MOUs and other types of partnership agreements to efficiently and effectively engage the innovation ecosystem.
   b. Develop a program with standardized agreements, evaluation criteria, and processes to allow SVCE to rapidly and nimbly identify and pursue promising pilot opportunities with external partners.
   c. Engage with universities, national labs, and other research institutions to support relevant academic research.
d. Evaluate and implement (or replicate) programs leveraging advancements in fintech and innovative business models (e.g. “as a service”, potential leverage of SVCE capital) that remove barriers to accessing needed capital, particularly in low-income and disadvantaged communities.

e. Pursue novel mechanisms to spur innovation, such as aggregating market demand across the service territory and beyond to reduce costs, influence product development and shape the supply chain. (e.g. “golden carrot“)

f. Establish an open data portal to provide transparency where appropriate to improve the ability for market actors to support SVCE’s missions and spur private sector innovation.

g. Pursue external funding opportunities (e.g. DOE, CEC, BAAQMD) with partners.

9. Leverage data-driven, strategic analyses to inform programs and cross-functional activities. *(Cross-Sector – Other)*

a. Establish a viable data analytics platform that integrates disparate data sets (customer usage, weather, wholesale market prices, etc.) and enables efficient, high-impact analysis.

b. Assess technical, economic and market potential of distributed energy resources and electrification across the service territory to inform program development, load forecasting, long-term planning, and rate design.

c. Carry out a customer segmentation analysis to better understand the diversity and relevant characteristics of the SVCE customer base to inform targeted program activities.

10. Measure and monitor progress toward meeting SVCE’s decarbonization goals. *(Cross-Sector – Other)*

a. Carry out an annual GHG emissions and clean energy asset baseline assessment and update the GHG forecasting and scenario analysis.

b. Evaluate developing sector-specific objectives or targets (e.g. “25% of new construction all-electric by 2020).”

c. Evaluate how methane leakage should be reflected in SVCE’s emissions accounting and decarbonization policies, and propose revised policies, as needed.
## Programs Roadmap

The following programs comprise the programs roadmap, organized by sector and cross-sector initiatives. Initiatives shown in **bold** are prioritized in the first tranche of programs for detailed development and launch in 2019.

### Power Supply (PS)

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<th>Initiative</th>
<th>Details</th>
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<tbody>
<tr>
<td>PS1</td>
<td>C&amp;I Clean Power Offerings: Develop, market and sell additional SVCE power offerings to address large C&amp;I customers seeking to buy clean power at competitive rates</td>
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<td>PS2</td>
<td>Retail Rates Assessment: Carry out comprehensive assessment of retail rates to develop multi-phase plan for improvements and developments of pilot rates</td>
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<td>PS3</td>
<td>Integrated Resource Plan: Develop comprehensive strategy for supply portfolio (e.g. %RPS, short- vs. long-term contracts, local resource carve-out, etc.)</td>
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<td>PS4</td>
<td>Local Renewables: Research the availability and price for local resources, and evaluate costs/benefits of procurement</td>
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### Built Environment (BE)

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<tr>
<td>BE1</td>
<td>Reach Codes: Hire technical consultant to support SVCE and PCE member agencies in the development, review, adoption and implementation of reach codes supporting building electrification and EV charging infrastructure</td>
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<td>BE2</td>
<td>All-Electric Showcase Grants: Incentivize near-term development of showcase all-electric commercial and residential building projects, including potential decarbonized district energy</td>
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<td>BE3</td>
<td>FutureFit Heat Pump Water Heater: Provide rebates to fuel-switch natural gas water heaters to heat pump electric water heaters (BAAQMD grant)</td>
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<td>BE4</td>
<td>Streamlining Community-Wide Electrification: Survey and review local city policies (codes, permitting, inspection, incentives, etc.) and develop model policies/processes</td>
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### Mobility (MO)
MO1. EV Charging Infrastructure Strategy and Plan: Develop directional strategy(ies), priorities, and action plan with SVCE member communities to guide ongoing build-out of EVSE infrastructure

MO2. EV Fast Charging Pilot Depots: Build pilot high-volume DC Fast Charge facilities to support commercial/public transit fleets, TNC drivers, MUD and DAC residents

MO3. EV Incentives for Low Income: Provide rebates for used EVs for low-income qualified customers in collaboration with Peninsula Clean Energy

MO4. EV Charging for Multi-Unit Dwellings: Provide flexible grant offerings to address market gaps with multi-unit dwelling and small and medium business workplace charging

MO5. Fleet Electrification: Support member cities and commercial customers in evaluating options to electrify their vehicle fleets

Energy Efficiency & Grid Integration (GI)

GI1. Virtual Power Plant: Support “virtual power plants” made up of cloud-based aggregations of customer-sited resources to support grid integration and monetize value from connected, controllable loads

GI2. Non-SVCE Programs: Promote existing, non-SVCE led energy programs through the Customer Resource Center and other channels.

Education & Outreach (EO)

EO1. Customer Resource Center: Develop customer resource center to enable engagement and awareness-building, education and action related to understanding energy usage, vehicle and building electrification

EO2. Community Engagement Grants: Partner with local organizations in under-reached customer segments to promote SVCE accomplishments and programs

Innovation (IN)

IN1. Innovation Partners: Engage with key strategic partners to participate in the local innovation ecosystem to prototype novel program ideas and provide a voice for SVCE customers and the decarbonization mission
IN2. Innovation Onramp: Provide small grants to support innovation through pilot projects with external partners

**Reporting & Review**

Updates on Roadmap implementation will be provided on an approximately quarterly basis, coinciding with existing review processes, including the budget cycle and annual strategic plan update.

The Roadmap will be brought forward to stakeholder groups, the Executive Committee, and the Board for a comprehensive review and update on an annual basis, starting in January 2020.