



TREASURER REPORT

**Fiscal Year to Date
As of February 28, 2019**

(Preliminary & Unaudited)

Issue Date: March 13, 2019

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SILICON VALLEY CLEAN ENERGY AUTHORITY
Financial Statement Highlights (\$ in 000's)

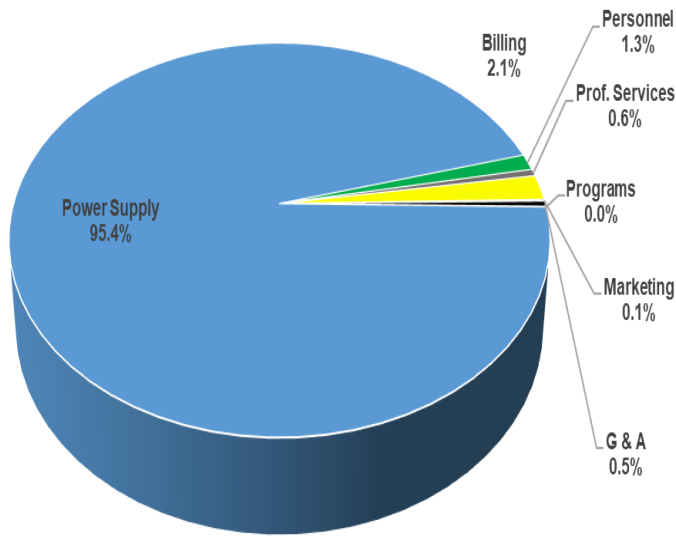
Financial Highlights for the month of February 2019:

Note: Mid-Year Budget Adjustments approved by the Board in March 2019. A favorable adjustment to revenues based on projected rates was offset by unfavorable adjustment to Power Supply cost resulting in no change to net position.

- > SVCE operations resulted in a negative change in net position for the month of (\$0.5) million and year-to-date change in net position of \$5.7 million.
 - o February revenue of \$17.3 million accounted for 299 GWh in net retail consumption.
 - o Year-to-date operating margin is \$9.8 million and is now \$2.0 million above budget.
 - o SVCE is above the minimum cash reserve target and has stable liquidity.
- > Retail GWh sales for the month were 23 GWh below budget for the month and 7% below budget year-to-date.
 - o February was a colder than normal month.
 - o The Mid-Year Budget trued up actuals to budget for October through January.
- > Power Supply
 - o Year-to-date power supply is 4% below budget.
 - o Staff is developing risk management guidelines.
- > Programs/Capital
 - o The Programs Roadmap was approved by the Board of Directors in December 2018.
 - o EV Charging Station program was presented at the February 2019 Board of Directors meeting.
- > Investing/Financing
 - o SVCE amended its credit agreement with River City Bank to expand the line of credit to \$35 million.

Change in Net Position	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Amended Budget
Actual	8,092	953	1,947	(4,819)	(523)	-	-	-	-	-	-	-	5,649	29,584
Power Supply Costs	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Energy & REC's	14,735	13,930	12,890	18,262	14,103								73,920	
Capacity	985	912	1,082	1,554	1,596								6,129	
CAISO Charges	798	1,043	438	1,768	917								4,964	
NEM Expense	74	(82)	(242)	(287)	(146)								(683)	
Charge/Credit (IST/Net Rev)	569	1,089	3,383	2,064	497								7,602	
Net Power Costs	17,161	16,892	17,551	23,361	16,968	-	-	-	-	-	-	-	91,932	234,330
Other	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Capital Expenditures	2	-	6	1	1								10	150
Energy Programs	37	3	-	1	3								44	5,177
Load Statistics - GWh	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Retail Sales Actual	323	318	354	336	299								1,630	
Retail Sales Budget	323	318	354	336	322	302	308	310	328	353	345	337	3,936	3,936

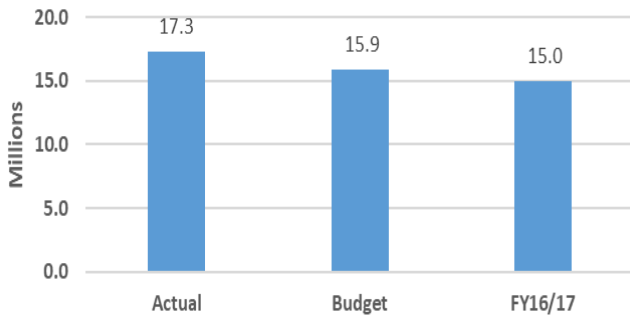
YTD EXPENSES



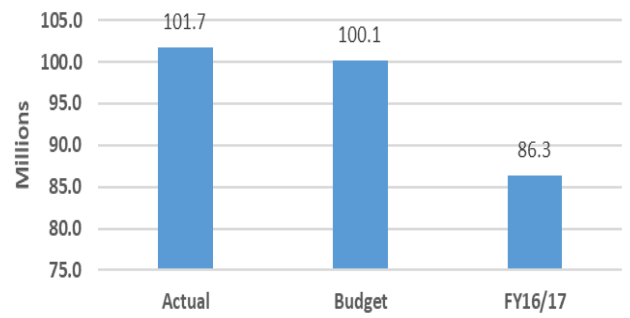
Other Statistics and Ratios

Working Capital	\$80,785,721
Current Ratio	3.2
Operating Margin	10%
Expense Coverage Days	95
Return on Assets	5%
Long-Term Debt	\$0
Total Accounts	268,342
Opt-Out Accounts	9,736
Opt-Up Accounts	3,120

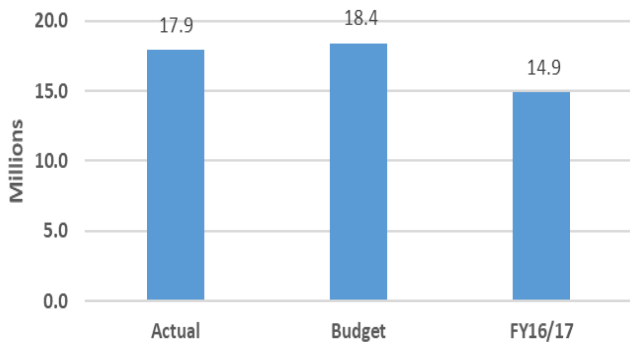
Retail Sales - Month



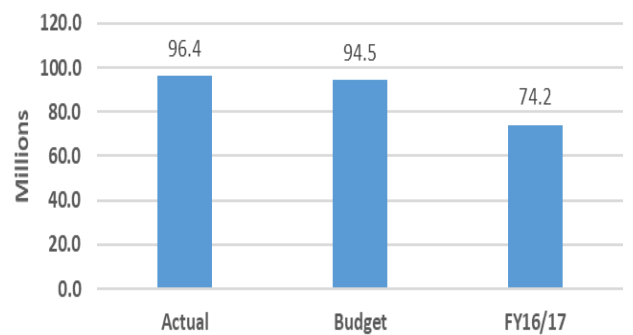
Retail Sales - YTD



O&M - Month



O&M - YTD



SILICON VALLEY CLEAN ENERGY AUTHORITY

STATEMENT OF NET POSITION

As of February 28, 2019

ASSETS

Current Assets

Cash & Cash Equivalents	\$ 78,580,297
Accounts Receivable, net of allowance	15,538,656
Accrued Revenue	11,737,256
Other Receivables	200,537
Prepaid Expenses	977,741
Deposits	6,142,300
Restricted cash - lockbox	4,000,000

Total Current Assets 117,176,787

Noncurrent assets

Capital assets, net of depreciation	167,620
Deposits	3,129,060

Total Noncurrent Assets 3,296,680

Total Assets 120,473,467

LIABILITIES

Current Liabilities

Accounts Payable	684,824
Accrued Cost of Electricity	33,609,730
Accrued Payroll & Benefits	322,883
Other accrued liabilities	401,340
User Taxes and Energy Surcharges due to other gov'ts	758,969
Supplier Security Deposits	613,320

Total Current Liabilities 36,391,066

NET POSITION

Net investment in capital assets	167,620
Restricted for security collateral	4,000,000
Unrestricted (deficit)	79,914,781

Total Net Position \$ 84,082,401

SILICON VALLEY CLEAN ENERGY AUTHORITY

**STATEMENT OF REVENUES, EXPENSES
AND CHANGES IN NET POSITION**

October 1, 2018 through February 28, 2019

OPERATING REVENUES

Electricity Sales, Net	\$ 101,384,300
GreenPrime electricity premium	344,989
TOTAL OPERATING REVENUES	<u>101,729,289</u>

OPERATING EXPENSES

Cost of Electricity	91,931,952
Staff Compensation and benefits	1,278,797
Data Management	1,506,546
Service Fees - PG&E	476,409
Consultants and Other Professional Fees	462,757
Legal	137,367
Communications & Noticing	129,378
General & Administrative	424,677
Depreciation	21,055
TOTAL OPERATING EXPENSES	<u>96,368,938</u>
OPERATING INCOME(LOSS)	<u>5,360,351</u>

NONOPERATING REVENUES (EXPENSES)

Interest Income	344,717
Financing costs	(55,856)
Gain (loss) on sale of equipment	(1,531)
TOTAL NONOPERATING EXPENSES	<u>287,330</u>

CHANGE IN NET POSITION

	5,647,681
Net Position at beginning of period	78,434,720
Net Position at end of period	<u>\$ 84,082,401</u>

SILICON VALLEY CLEAN ENERGY AUTHORITY

STATEMENT OF CASH FLOWS
October 1, 2018 through February 28, 2019

CASH FLOWS FROM OPERATING ACTIVITIES

Receipts from electricity sales	\$ 114,924,951
Receipts from wholesale sales	362,740
Supplier security deposits	28,320
Tax and surcharge receipts from customers	2,219,579
Energy settlements received	223,732
Deposits and collateral received	4,914,470
Payments to purchase electricity	(92,669,211)
Payments for staff compensation and benefits	(1,223,620)
Payments for data manager fees	(1,506,346)
Payments for PG&E service fees	(376,744)
Payments for consultants and other professional services	(424,404)
Payments for legal fees	(128,101)
Payments for communications and noticing	(160,873)
Payments for general and administrative	(489,951)
Payments of deposits and collateral	(500)
Tax and surcharge payments to other governments	<u>(2,360,060)</u>
Net cash provided (used) by operating activities	<u>23,333,982</u>

CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES

Interest and related expense payments	(55,856)
Net cash provided (used) by non-capital financing activities	<u>(55,856)</u>

CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES

Acquisition of capital assets	<u>(5,886)</u>
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CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES

Interest income received	<u>344,717</u>
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Net change in cash and cash equivalents	23,616,957
Cash and cash equivalents at beginning of year	<u>58,963,340</u>
Cash and cash equivalents at end of period	<u>\$ 82,580,297</u>

SILICON VALLEY CLEAN ENERGY AUTHORITY

STATEMENT OF CASH FLOWS (Continued)

October 1, 2018 through February 28, 2019

**RECONCILIATION OF OPERATING INCOME (LOSS) TO NET
CASH PROVIDED (USED) BY OPERATING ACTIVITIES**

Operating Income (loss)	\$ 5,360,351
Adjustments to reconcile operating income to net cash provided (used) by operating activities	
Depreciation expense	21,055
Revenue reduced for uncollectible accounts	511,203
(Increase) decrease in net accounts receivable	7,611,288
(Increase) decrease in other receivables	(114,276)
(Increase) decrease in accrued revenue	5,194,105
(Increase) decrease in prepaid expenses	146,105
(Increase) decrease in current deposits	4,913,970
Increase (decrease) in accounts payable	(35,714)
Increase (decrease) in accrued payroll & benefits	131,594
Increase (decrease) in energy settlements payable	573,939
Increase (decrease) in accrued cost of electricity	(1,147,882)
Increase (decrease) in accrued liabilities	401,340
Increase (decrease) in taxes and surcharges due to other governments	(261,416)
Increase (decrease) in supplier security deposits	28,320
Net cash provided (used) by operating activities	<u>\$ 23,333,982</u>

**SILICON VALLEY CLEAN ENERGY
BUDGETARY COMPARISON SCHEDULE
October 1, 2018 through February 28, 2019**

	FYTD <u>Actual</u>	FYTD Amended <u>Budget</u>	Variance <u>\$</u>	%	FY 2018-19 Amended <u>Budget</u>	% Budget <u>Spent</u>
REVENUES & OTHER SOURCES						
Energy Sales	\$ 101,384,300	\$ 102,950,438	\$ (1,566,138)	-2%	\$ 281,890,000	
Green Prime Premium	344,989	327,211	17,778	5%	630,000	
Other Income	-	12,500	(12,500)	-100%	100,000	
Investment Income	<u>344,717</u>	<u>323,884</u>	<u>20,833</u>	<u>0%</u>	<u>850,000</u>	
TOTAL REVENUES & OTHER SOURCES	<u>102,074,006</u>	<u>103,614,033</u>	<u>(1,540,027)</u>	<u>-1%</u>	<u>283,470,000</u>	
EXPENDITURES & OTHER USES						
CURRENT EXPENDITURES						
Power Supply	91,931,952	95,442,385	3,510,433	4%	234,330,000	39%
Data Management	1,506,546	1,498,712	(7,834)	-1%	3,560,000	42%
PG&E Fees	476,409	470,135	(6,274)	-1%	1,120,000	43%
Salaries & Benefits	1,278,797	1,437,047	158,250	11%	4,300,000	30%
Professional Services	556,586	722,719	166,133	23%	2,290,000	24%
Marketing & Promotions	108,837	180,707	71,870	40%	910,000	12%
Notifications	20,541	33,499	12,958	39%	160,000	13%
Lease	133,359	134,054	695	1%	330,000	40%
General & Administrative	<u>292,849</u>	<u>289,710</u>	<u>(3,139)</u>	<u>-1%</u>	<u>836,000</u>	<u>35%</u>
TOTAL CURRENT EXPENDITURES	<u>96,305,876</u>	<u>100,208,969</u>	<u>3,903,093</u>	<u>4%</u>	<u>247,836,000</u>	<u>39%</u>
OTHER USES						
Customer Programs	43,538	740,419	696,881	94%	5,640,000	1%
Office Equipment	9,844	14,864	5,020	34%	200,000	5%
Financial Security Requirement	-	-	-		147,000	
Refund of Bond	<u>-</u>	<u>-</u>	<u>-</u>		<u>(100,000)</u>	
TOTAL OTHER USES	<u>53,382</u>	<u>755,283</u>	<u>701,901</u>	<u>93%</u>	<u>5,887,000</u>	<u>1%</u>
DEBT SERVICE						
Financing	55,856	60,124	4,268	7%	90,000	62%
Interest	-	15,000	15,000	100%	120,000	0%
TOTAL DEBT SERVICE	<u>55,856</u>	<u>75,124</u>	<u>19,268</u>	<u>26%</u>	<u>210,000</u>	<u>27%</u>
Total Expenditures, Other Uses & Debt Service	<u>96,415,114</u>	<u>101,039,376</u>	<u>4,624,262</u>	<u>5%</u>	<u>253,933,000</u>	<u>38%</u>
Net Increase(Decrease) in Available Fund Balance	<u>\$ 5,658,892</u>	<u>\$ 2,574,657</u>	<u>\$ 3,084,235</u>	<u>120%</u>	<u>\$ 29,537,000</u>	

SILICON VALLEY CLEAN ENERGY AUTHORITY

**BUDGET RECONCILIATION TO STATEMENT OF
REVENUES, EXPENSES AND CHANGES IN NET POSITION**

Net Increase (decrease) in available fund balance per budgetary comparison schedule	\$	5,658,892
Adjustments needed to reconcile to the changes in net position in the Statement of Revenues, Expenses and Changes in Net Position		
Subtract depreciation expense		(21,055)
Add back capital asset acquisitions		<u>9,844</u>
Change in Net Position		<u>5,647,681</u>

SILICON VALLEY CLEAN ENERGY AUTHORITY
STATEMENT OF REVENUES, EXPENSES
AND CHANGES IN NET POSITION
October 1, 2018 through February 28, 2019

	October	November	December	January	February	March	April	May	June	July	August	September	YTD
OPERATING REVENUES													
Electricity sales, net	\$ 26,013,308	\$ 18,589,640	\$ 20,295,540	\$ 19,278,907	\$ 17,206,905								\$ 101,384,300
Green electricity premium	76,005	66,459	67,567	73,924	61,034								344,989
Other income	-	-	-	-	-								-
Total operating revenues	26,089,313	18,656,099	20,363,107	19,352,831	17,267,939	-	-	-	-	-	-	-	101,729,289
OPERATING EXPENSES													
Cost of electricity	17,160,575	16,892,744	17,551,069	23,433,656	16,893,908								91,931,952
Staff compensation and benefits	236,907	256,926	264,613	269,608	250,743								1,278,797
Data manager	301,479	300,856	301,200	301,385	301,626								1,506,546
Service fees - PG&E	94,279	94,000	94,377	94,000	99,753								476,409
Consultants and other professional fees	130,737	114,869	129,909	123,353	230,634								729,502
General and administration	99,316	70,743	74,028	73,621	106,969								424,677
Depreciation	4,179	4,179	4,335	4,393	3,969								21,055
Total operating expenses	18,027,472	17,734,317	18,419,531	24,300,016	17,887,602	-	-	-	-	-	-	-	96,368,938
Operating income (loss)	8,061,841	921,782	1,943,576	(4,947,185)	(619,663)	-	-	-	-	-	-	-	5,360,351
NONOPERATING REVENUES (EXPENSES)													
Interest income	30,474	30,758	58,997	128,308	96,180								344,717
Interest and related expense	-	-	(55,856)	-	-								(55,856)
Total nonoperating revenues (expenses)	30,474	30,758	3,141	128,308	96,180	-	-	-	-	-	-	-	288,861
CHANGE IN NET POSITION	\$ 8,092,315	\$ 952,540	\$ 1,946,717	\$ (4,818,877)	\$ (523,483)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,649,212

PERSONNEL REPORT FOR FEBRUARY 2019

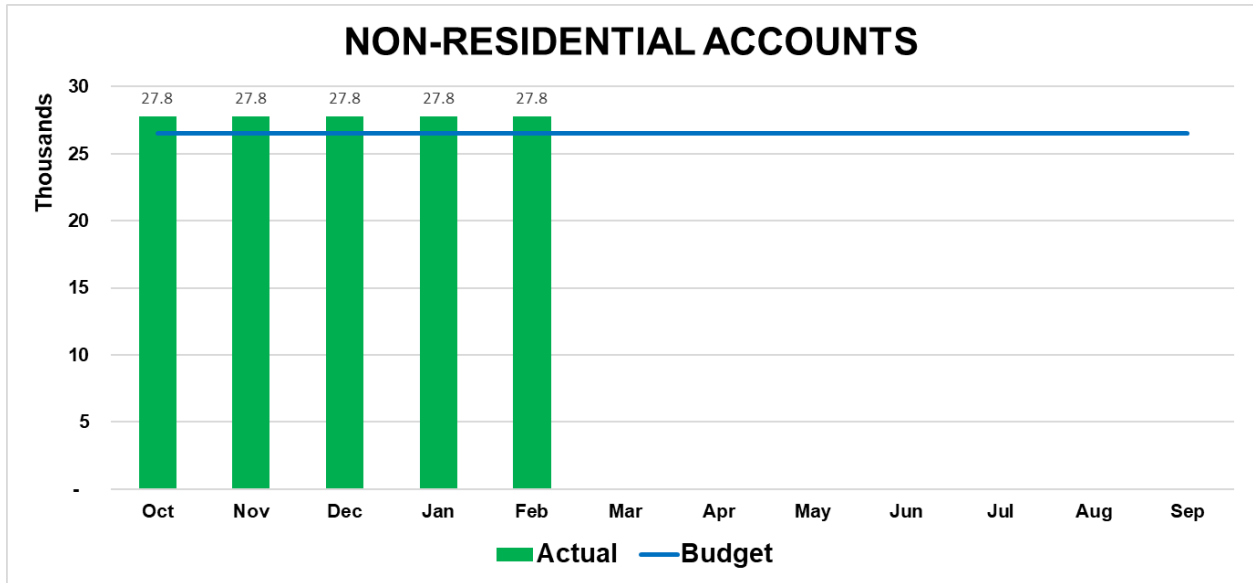
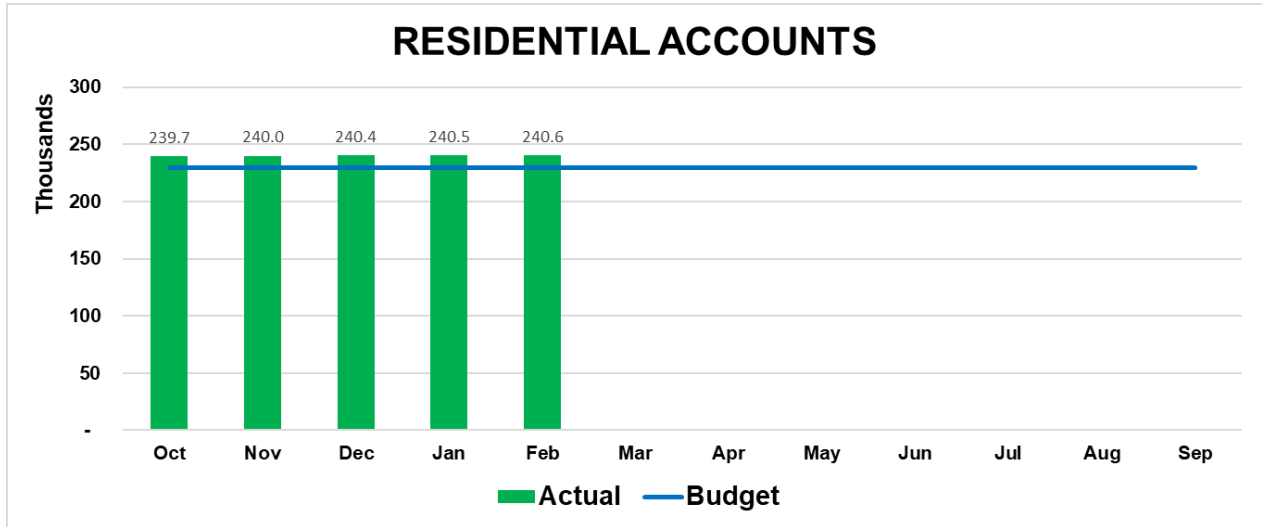
HEADCOUNT				
<u>Position</u>	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>	
Director of Account Services and Community Relations	1	1	0	
Account Services Manager	1	1	0	
Energy Consultant	2	1	1	
Energy Associate	2	0	2	
Communications Manager	1	1	0	
Community Outreach Specialist	1	1	0	
Communications Specialist	1	1	0	
Board Clerk/Executive Assistant	1	1	0	
Chief Executive Officer	1	1	0	
Director of Finance and Administration	1	1	0	
Administrative Services Manager	1	0	1	
Management Analyst	1	1	0	
Administrative Analyst	1	1	0	
Administrative Assistant	1	1	0	
Director of Power Resources	1	1	0	
Power Resources Manager	1	0	1	
Power Resources Planner	1	1	0	
Power Settlements & Compliance Analyst	1	1	0	
Manager of Regulatory and Legislative Affairs	1	1	0	
Senior Regulatory Analyst	1	1	0	
Director of Decarboniation and Grid Innovation	1	1	0	
Data Analyst	1	0	1	
Analyst	<u>1</u>	<u>1</u>	<u>0</u>	
Total*	<u>25</u>	<u>19</u>	<u>6</u>	

SILICON VALLEY CLEAN ENERGY AUTHORITY
INVESTMENTS SUMMARY
October 1, 2018 through February 28, 2019

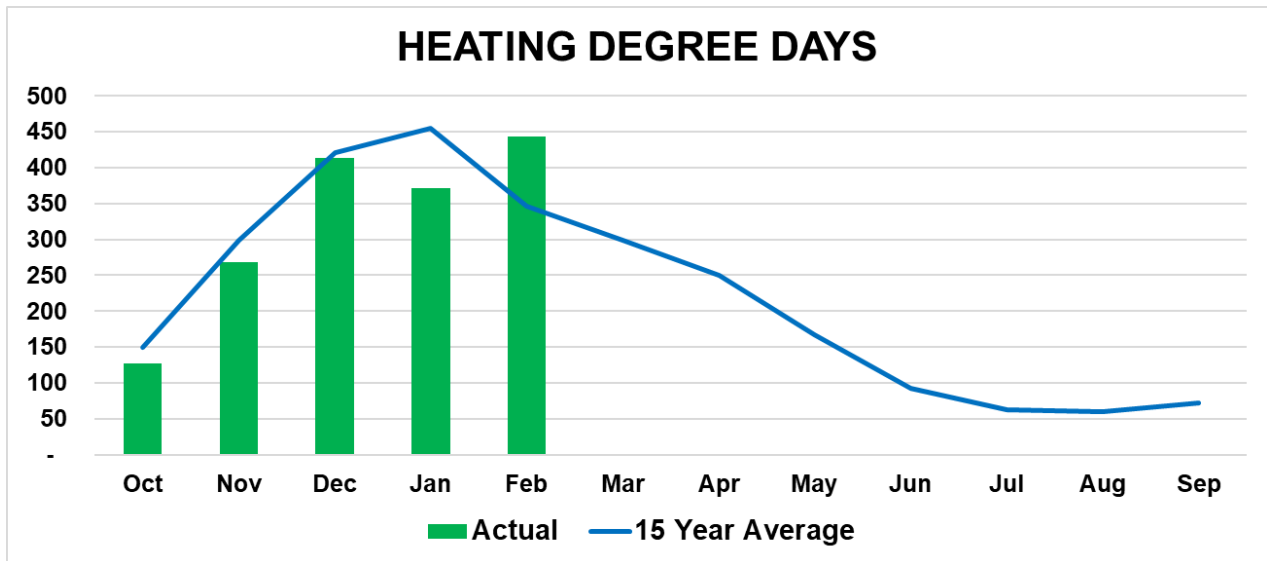
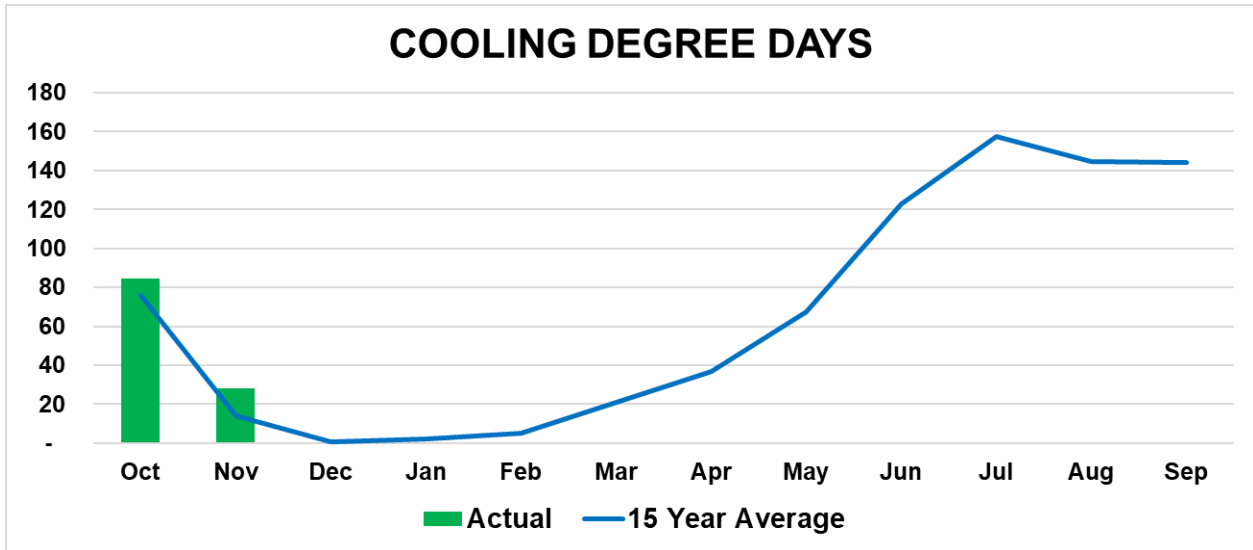
Return on Investments	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	YTD Total
<i>Money Market</i>	\$30,474	\$30,758	\$58,997	\$128,308	\$96,180	\$0	\$0	\$0	\$0	\$0	\$0	\$0	<u>\$344,717</u>
<hr/>													
Portfolio Invested													
<i>Average daily portfolio available to invest*</i>	55,148,395	63,583,109	62,254,625	69,135,839	70,770,817								
<i>Average daily portfolio invested</i>	20,154,823	20,185,339	35,700,846	60,277,386	60,380,303								
<i>% of average daily portfolio invested</i>	36.5%	31.7%	57.3%	87.2%	85.3%								
<hr/>													
Detail of Portfolio													
	<u>Opening Rate %</u>		<u>Current Rate %</u>		<u>Carrying Value</u>								
<i>Money Market - River City Bank</i>	1.26%		1.91%		\$60,473,048								

* Note: Balance available to invest does not include funds in the lockbox or deposits for power supply.

CUSTOMER ACCOUNTS



WEATHER STATISTICS



**SILICON VALLEY CLEAN ENERGY AUTHORITY
ACCOUNTS RECEIVABLE AGING REPORT**

	Total	Days				
		0-30	31-60	61-90	90-120	Over 120*
Accounts Receivable	\$17,777,873	\$15,478,025	\$1,146,442	\$267,308	\$205,888	\$680,209
Period %	100%	87.1%	6.4%	1.5%	1.2%	3.8%

*Note: A portion of accounts that are 120 days old have been sent back to PG&E, however the receivable remains outstanding until PG&E writes the account off.