



## **TREASURER REPORT**

**Fiscal Year to Date  
As of January 31, 2018**

*(Preliminary & Unaudited)*

**Issue Date: March 14, 2018**

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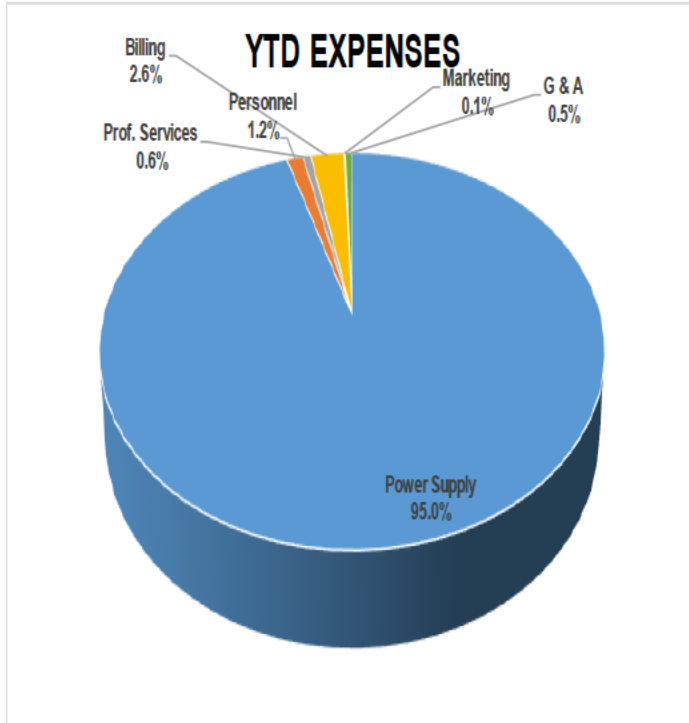
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**SILICON VALLEY CLEAN ENERGY AUTHORITY  
Financial Statement Highlights (\$ in 000's)**

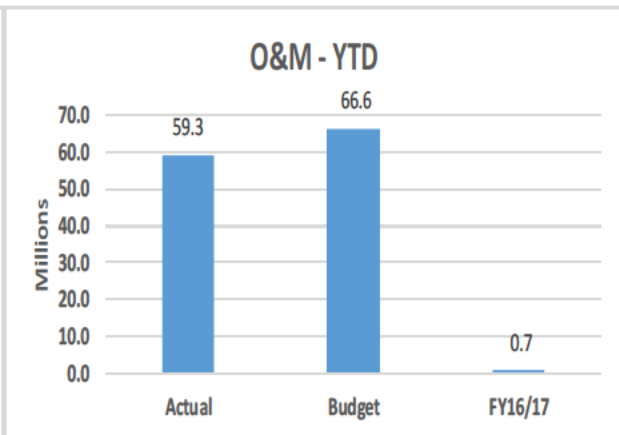
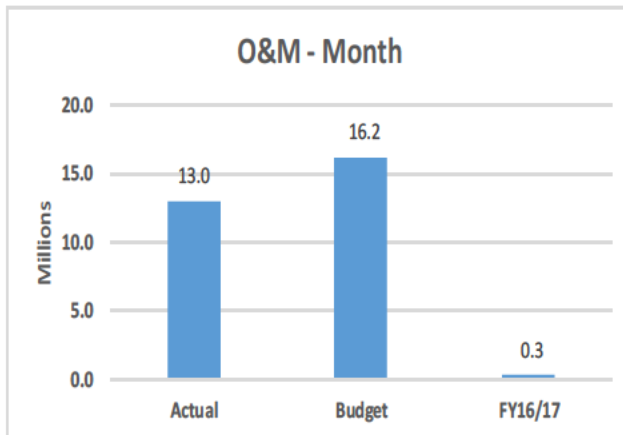
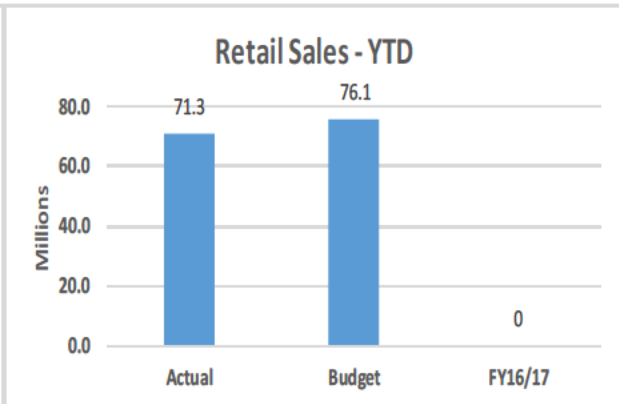
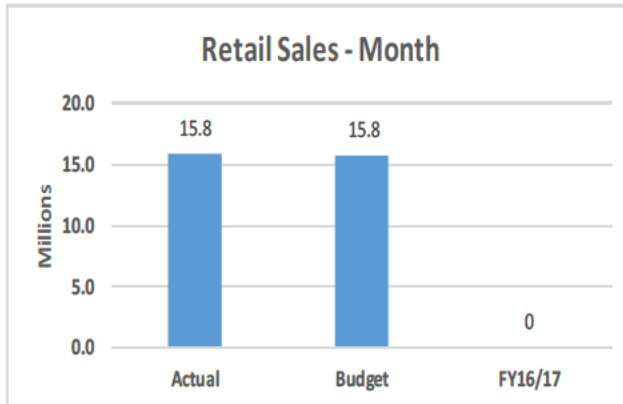
**Financial Highlights for the month of January 2018:**

- SVCE will be providing the Board of Directors Mid-Year Budget Adjustments at the March 14th Board Meeting.
- SVCE has concluded its initial financial audit with the report posted on the website.
  - > SVCE operations resulted in net gain for the month of \$2.9 million and year-to-date of \$12.0 million.
    - o Year-to-date energy sales has an unfavorable variance of 6% compared to budget but margin exceeded plan due to maintaining current rates.
    - o Budget included a decrease in rates beginning January 1 which did not occur.
    - o Year-to-date contribution margin is \$13.5 million.
  - > Retail MWh sales had an unfavorable variance to budget of 7%.
    - o Staff will be re-forecasting MWh sales during the mid-year budget process.
    - o Sales volumes includes some favorable catch up from prior period meter data
- > Power Supply
  - o SVCE was a net seller of power to CAISO during the month.
  - o Power Supply costs has a favorable variance year-to-date of 11% mostly due to less than anticipated load to serve and delayed purchase of RECs.
- > Programs/Capital
  - o Programs investment included GHG accounting services during the month.
  - o A Customer Program Advisory Group has been initiated.
- > Financing - SVCE is debt free at the end of January.
  - o The \$2.7 million Member Agency loan was paid off at the end of the month.
  - o The \$2.9 million balance from advances on the revolving line of credit was paid off in December 2017.

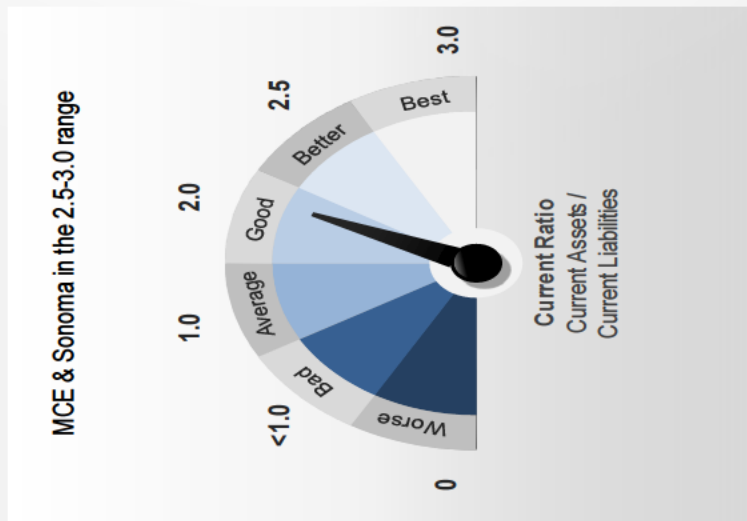
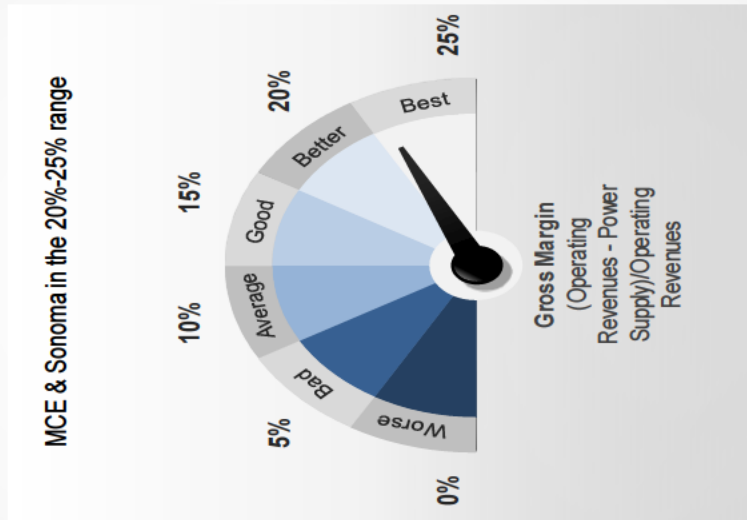
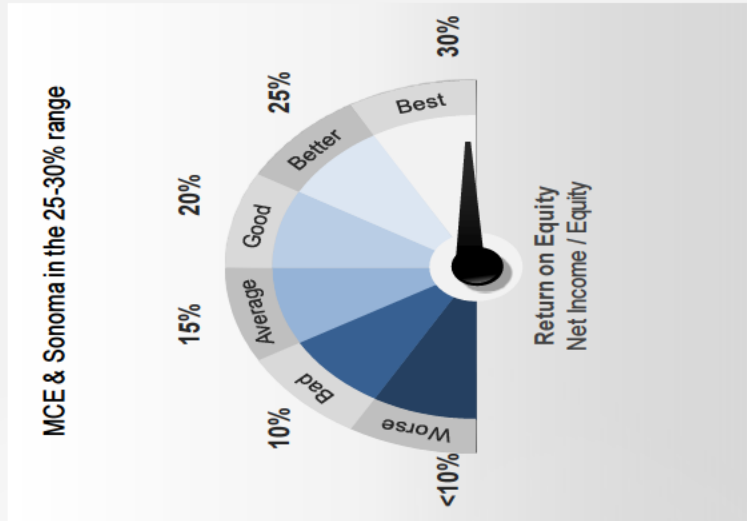
Change in Net Position	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Actual	6,742	1,818	578	2,847									11,985	42,609
<b>Power Supply Costs</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>June</b>	<b>July</b>	<b>Aug</b>	<b>Sept</b>	<b>Total</b>	<b>Budget</b>
Energy & REC's	13,251	12,727	14,439	13,620									54,037	
Capacity	275	743	657	724									2,399	
CAISO Charges	1,034	534	2,813	882									5,263	
NEM Expense	44	(19)	(47)	(63)									(85)	
Charge/Credit (IST/Net Rev)	591	(1,127)	(1,828)	(2,934)									(5,298)	
Net Power Costs	15,195	12,859	16,034	12,228									56,317	181,368
<b>Other</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>June</b>	<b>July</b>	<b>Aug</b>	<b>Sept</b>	<b>Total</b>	<b>Budget</b>
Capital Expenditures	-	-	9	2									11	50
Energy Programs	-	-	-	14									14	4,780
<b>Load Statistics - MWh</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>June</b>	<b>July</b>	<b>Aug</b>	<b>Sept</b>	<b>Total</b>	<b>Budget</b>
Retail Sales Actual	278,214	265,874	290,540	281,387									1,116,015	
Retail Sales Budget	301,503	299,963	302,928	299,031									1,203,425	3,553,990



Other Statistics and Ratios	
Working Capital	\$40,004,302
Current Ratio	2.3
Contribution Margin	\$13,447,968
Expense Coverage Days	63
Return on Equity	30%
Long-Term Debt	\$0
Total Accounts	242,315
Opt-Out Accounts	7,371
Opt-Up Accounts	2,375



# Ratios



**SILICON VALLEY CLEAN ENERGY AUTHORITY**

**STATEMENT OF NET POSITION**

**As of January 31, 2018**

**ASSETS**

**Current Assets**

Cash & Cash Equivalents	\$ 39,600,810
Accounts Receivable, net of allowance	14,266,619
Energy Settlements Receivable	2,314,952
Accrued Revenue	9,417,800
Other Receivables	200,000
Prepaid Expenses	250,554
Deposits	2,900,000
Restricted cash - lockbox	2,500,000

**Total Current Assets** **71,450,735**

**Noncurrent assets**

Capital assets, net of depreciation	166,586
Deposits	129,360

**Total Noncurrent Assets** **295,946**

**Total Assets** **71,746,681**

**LIABILITIES**

**Current Liabilities**

Accounts Payable	641,504
Accrued Cost of Electricity	28,726,969
Accrued Payroll & Benefits	143,123
Other Accrued Liabilities	104,000
User Taxes and Energy Surcharges due to other gov'ts	645,837
Supplier Security Deposits	1,185,000

**Total Current Liabilities** **31,446,433**

**NET POSITION**

Net investment in capital assets	166,586
Unrestricted (deficit)	40,133,662
<b>Total Net Position</b>	<b>\$ 40,300,248</b>

**SILICON VALLEY CLEAN ENERGY AUTHORITY**

**STATEMENT OF REVENUES, EXPENSES  
AND CHANGES IN NET POSITION**

**October 1, 2017 through January 31, 2018**

**OPERATING REVENUES**

Electricity Sales, Net	\$ 71,052,452
GreenPrime electricity premium	220,740
Other income	30,750

<b>TOTAL OPERATING REVENUES</b>	<b><u>71,303,942</u></b>
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**OPERATING EXPENSES**

Cost of Electricity	56,317,619
Staff Compensation and benefits	723,892
Data Management	1,113,118
Service Fees - PG&E	425,237
Consultants and Other Professional Fees	368,358
Communications & Noticing	48,669
General & Administrative	295,048
Depreciation	11,584

<b>TOTAL OPERATING EXPENSES</b>	<b><u>59,303,525</u></b>
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<b>OPERATING INCOME(LOSS)</b>	<b><u>12,000,417</u></b>
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**NONOPERATING REVENUES (EXPENSES)**

Interest Income	-
Interest and related expenses	(15,666)

<b>TOTAL NONOPERATING EXPENSES</b>	<b><u>(15,666)</u></b>
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<b>CHANGE IN NET POSITION</b>	<b>11,984,751</b>
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Net Position at beginning of period	<u>28,315,497</u>
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<b>Net Position at end of period</b>	<b><u>\$ 40,300,248</u></b>
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**SILICON VALLEY CLEAN ENERGY AUTHORITY**

**STATEMENT OF CASH FLOWS**  
**October 1, 2017 through January 31, 2018**

**CASH FLOWS FROM OPERATING ACTIVITIES**

Receipts from electricity sales	\$ 83,856,577
Receipts from other income	30,750
Receipts from supplier security deposits	1,185,000
Tax and surcharge receipts from customers	1,811,195
Energy settlements received	1,332,665
Payments to purchase electricity	(53,815,821)
Payments for staff compensation and benefits	(666,595)
Payments for data manager fees	(1,379,299)
Payments for PG&E service fees	(396,398)
Payments for consultants and other professional services	(172,955)
Payments for legal fees	(100,521)
Payments for communications and noticing	(52,457)
Payments for general and administrative	(342,330)
Energy settlements paid	(3,254,225)
Tax and surcharge payments to other governments	(1,851,817)
<b>Net cash provided (used) by operating activities</b>	<b><u>26,183,769</u></b>

**CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES**

Payments of deposits and collateral	(663,000)
Principal payments on loan	(5,630,000)
Deposits and collateral received	1,000,000
Interest and related expense payments	(22,892)
<b>Net cash provided (used) by non-capital financing activities</b>	<b><u>(5,315,892)</u></b>

**CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES**

Acquisition of capital assets	<b><u>(10,664)</u></b>
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**CASH FLOWS FROM CAPITAL AND RELATED**

Interest income received	<b><u>-</u></b>
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Net change in cash and cash equivalents	20,857,213
Cash and cash equivalents at beginning of year	<u>21,243,597</u>
<b>Cash and cash equivalents at end of period</b>	<b><u><u>\$ 42,100,810</u></u></b>

**SILICON VALLEY CLEAN ENERGY AUTHORITY**

**STATEMENT OF CASH FLOWS (Continued)**

**October 1, 2017 through January 31, 2018**

**RECONCILIATION OF OPERATING INCOME (LOSS) TO NET  
CASH PROVIDED (USED) BY OPERATING ACTIVITIES**

Operating Income (loss)	\$ 12,000,417
<b>Adjustments to reconcile operating income to net cash provided (used) by operating activities</b>	
Depreciation expense	11,584
Revenue reduced for uncollectible accounts	360,315
(Increase) decrease in net accounts receivable	6,793,416
(Increase) decrease in energy settlements receivable	(2,048,624)
(Increase) decrease in accrued revenue	5,558,522
(Increase) decrease in prepaid expenses	(178,712)
Increase (decrease) in accounts payable	(208,718)
Increase (decrease) in accrued payroll & benefits	58,100
Increase (decrease) in supplier security deposits	1,185,000
Increase (decrease) in accrued cost of electricity	2,738,858
Increase (decrease) in accrued liabilities	83,100
Increase (decrease) taxes and surcharges due to other governments	(169,489)
<b>Net cash provided (used) by operating activities</b>	<b><u>\$ 26,183,769</u></b>



**SILICON VALLEY CLEAN ENERGY  
BUDGETARY COMPARISON SCHEDULE  
October 1, 2017 through January 31, 2018**

	FYTD Actual	FYTD Budget	Variance \$	FY 2017-18 Budget	%	FY 2017-18 Budget	% Budget Spent
<b>REVENUES &amp; OTHER SOURCES</b>							
Energy Sales	\$ 71,052,452	\$ 75,849,003	\$ (4,796,551)	\$ 239,014,712	-6%		
Green Prime Premium	220,740	147,668	73,072	443,005	49%		
Other Income	30,750	-	30,750	-	-100%		
Investment Income	-	66,667	(66,667)	200,000	-		
<b>TOTAL REVENUES &amp; OTHER SOURCES</b>	<b><u>71,303,942</u></b>	<b><u>76,063,339</u></b>	<b><u>(4,759,397)</u></b>	<b><u>239,657,717</u></b>	<b><u>-6%</u></b>		
<b>EXPENDITURES &amp; OTHER USES</b>							
<b>CURRENT EXPENDITURES</b>							
Power Supply	56,317,619	62,996,485	6,678,866	181,368,117	11%		31%
Data Management	1,113,118	1,061,367	(51,751)	3,114,882	-5%		36%
PG&E Fees	425,237	406,088	(19,149)	1,218,265	-5%		35%
Salaries & Benefits	723,892	1,395,744	671,852	4,187,232	48%		17%
Professional Services	354,520	454,333	99,813	1,325,100	22%		27%
Marketing & Promotions	34,437	98,333	63,896	295,000	65%		12%
Notifications	14,232	10,000	(4,232)	100,000	-42%		14%
Lease	104,714	101,500	(3,214)	314,650	-3%		33%
General & Administrative	190,334	58,700	(131,634)	251,100	-224%		76%
<b>TOTAL CURRENT EXPENDITURES</b>	<b><u>59,278,103</u></b>	<b><u>66,582,551</u></b>	<b><u>7,304,448</u></b>	<b><u>192,174,346</u></b>	<b><u>11%</u></b>		<b><u>31%</u></b>
<b>OTHER USES</b>							
Customer Programs	13,838	1,593,431	1,579,593	4,780,294	0%		0%
Office Equipment	10,665	16,667	6,002	50,000	36%		21%
CPUC Deposit	-	-	-	-	-		
<b>TOTAL OTHER USES</b>	<b><u>24,503</u></b>	<b><u>1,610,098</u></b>	<b><u>1,585,595</u></b>	<b><u>4,830,294</u></b>	<b><u>98%</u></b>		<b><u>1%</u></b>
<b>DEBT SERVICE</b>							
Interest	15,666	33,000	17,334	32,625	53%		48%
Principal	5,630,000	2,730,000	(2,900,000)	2,730,000	-106%		206%
<b>TOTAL DEBT SERVICE</b>	<b><u>5,645,666</u></b>	<b><u>2,763,000</u></b>	<b><u>(2,882,666)</u></b>	<b><u>2,762,625</u></b>	<b><u>-104%</u></b>		<b><u>204%</u></b>
<b>Total Expenditures, Other Uses &amp; Debt Service</b>	<b><u>64,948,272</u></b>	<b><u>70,955,649</u></b>	<b><u>6,007,377</u></b>	<b><u>199,767,265</u></b>	<b><u>8%</u></b>		<b><u>33%</u></b>
<b>Net Increase(Decrease) in Available Fund Balance</b>	<b><u>\$ 6,355,670</u></b>	<b><u>\$ 5,107,690</u></b>	<b><u>\$ 1,247,980</u></b>	<b><u>\$ 39,890,452</u></b>	<b><u>24%</u></b>		

**SILICON VALLEY CLEAN ENERGY AUTHORITY**

**BUDGET RECONCILIATION TO STATEMENT OF  
REVENUES, EXPENSES AND CHANGES IN NET POSITION**

Net Increase (decrease) in available fund balance per budgetary comparison schedule	\$ 6,355,670
Adjustments needed to reconcile to the changes in net position in the Statement of Revenues, Expenses and Changes in Net Position	
Subtract depreciation expense	(11,584)
Add back capital asset acquisitions	10,665
Add back principal payments on debt	<u>5,630,000</u>
<b>Change in Net Position</b>	<b><u>11,984,751</u></b>

**SILICON VALLEY CLEANENERGY AUTHORITY**  
**STATEMENT OF REVENUES, EXPENSES**  
**AND CHANGES IN NET POSITION**  
**October 1, 2017 through January 31, 2018**

	October	November	December	January	February	March	April	May	June	July	August	September	YTD
<b>OPERATING REVENUES</b>													
Electricity sales, net	\$ 22,523,034	\$ 15,426,854	\$ 17,324,129	\$ 15,778,435	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 71,052,452
Green electricity premium	32,946	63,341	61,848	62,605									220,740
Other income	-	-	24,450	6,300									30,750
Total operating revenues	22,555,980	15,490,195	17,410,427	15,847,340	-	-	-	-	-	-	-	-	71,303,942
<b>OPERATING EXPENSES</b>													
Cost of electricity	15,195,616	12,859,048	16,034,462	12,228,493									56,317,619
Staff compensation and benefits	196,743	188,026	197,149	161,974									723,892
Data manager	276,838	277,564	277,114	281,602									1,113,118
Service fees - PG&E	920	200,000	104,290	120,027									425,237
Consultants and other professional fees	78,816	90,373	106,105	141,733									417,027
General and administration	55,285	66,571	110,236	62,956									295,048
Depreciation	2,762	2,762	3,001	3,059									11,584
Total operating expenses	15,806,980	13,664,344	16,832,357	12,999,844									59,303,525
Operating income (loss)	6,749,000	1,825,851	578,070	2,847,496	-	-	-	-	-	-	-	-	12,000,417
<b>NONOPERATING REVENUES (EXPENSES)</b>													
Interest income	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest and related expense	(7,442)	(8,224)	-	-									(15,666)
Total nonoperating revenues (expenses)	(7,442)	(8,224)	-	-	-	-	-	-	-	-	-	-	(15,666)
<b>CHANGE IN NET POSITION</b>	<b>\$ 6,741,558</b>	<b>\$ 1,817,627</b>	<b>\$ 578,070</b>	<b>\$ 2,847,496</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 11,984,751</b>

# PERSONNEL REPORT

HEADCOUNT			
<u>Position</u>	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
Chief Executive Officer	1	0	1
Account Representative I / II	2	2	0
Account Services Manager	1	1	0
Administrative Analyst	3	2	1
Administrative Assistant	1	1	0
Board Clerk/Executive Assistant	1	1	0
Community Outreach Manager	1	1	0
Community Outreach Specialist	1	1	0
Director of Administration & Finance	1	1	0
Director of Marketing & Public Affairs	1	1	0
Director of Power Resources	1	0	1
Finance Manager	1	0	1
General Counsel & Director of Government Affairs	1	0	1
Power Contracts & Compliance Manager	1	1	0
Power Resource Planning & Programs Analyst	2	0	2
Manager of Regulatory & Legislative Affairs	1	1	0
Associate Regulatory Analyst	<u>1</u>	<u>0</u>	<u>1</u>
<b>Total</b>	<b><u>21</u></b>	<b><u>13</u></b>	<b><u>8</u></b>

CONTINGENT POSITIONS			
<b>Position</b>	<b>Dollars</b>		<b>% YTD Spent</b>
	<b>FY2017-18 Budget</b>	<b>FY2017-18 Actual</b>	
Climate Fellows / Part-Time	\$144,000	70,257	49%

# FINANCING REPORT

## **CREDIT AGREEMENT**

The credit agreement with River City Bank expired at the end of December 2017.

SVCE advanced \$1.5 million of the available \$2.0 million from the non-revolving line of credit. All advances were paid in August 2017.

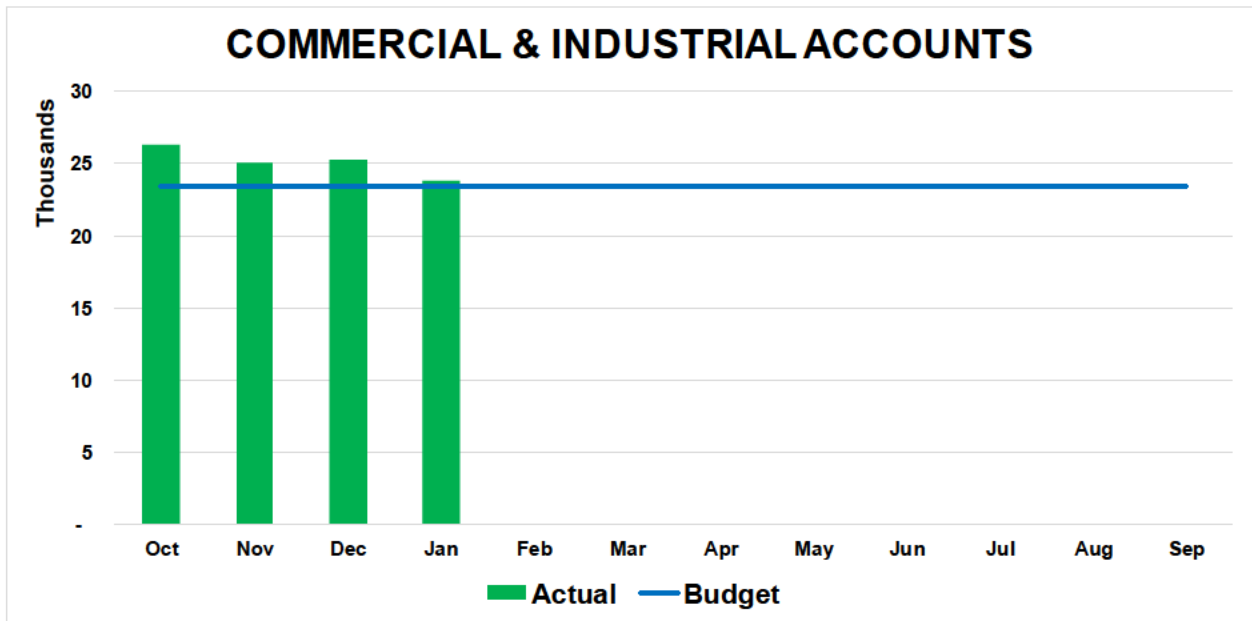
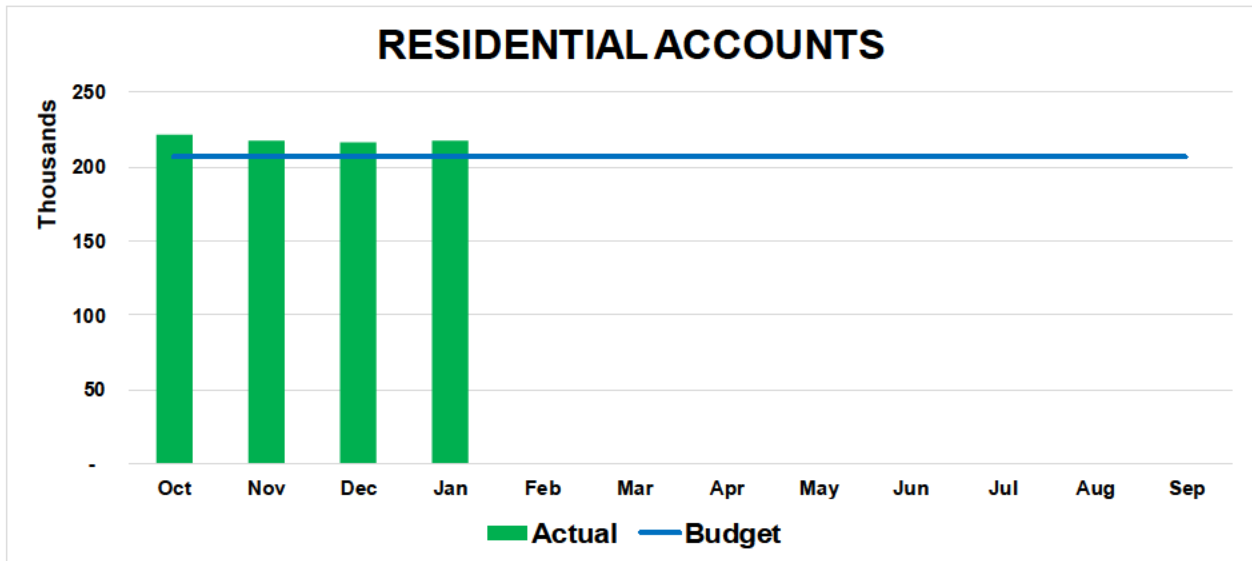
SVCE advanced \$2.9 million of the available \$18.0 million revolving line of credit. The balance was paid in December 2017.

## **MEMBER AGENCY LOAN**

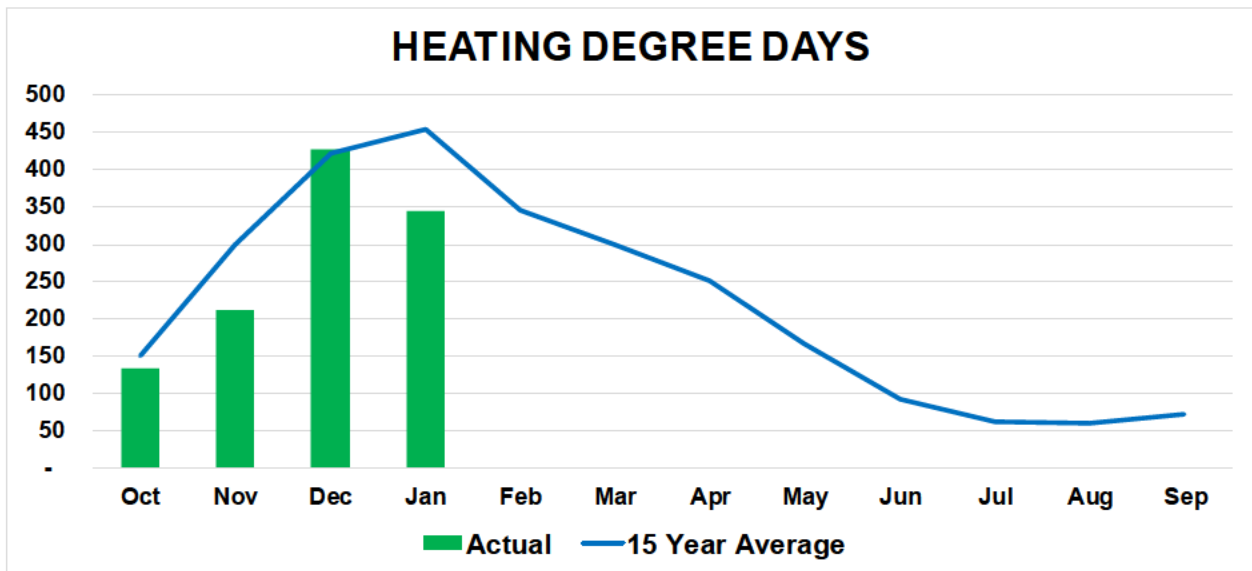
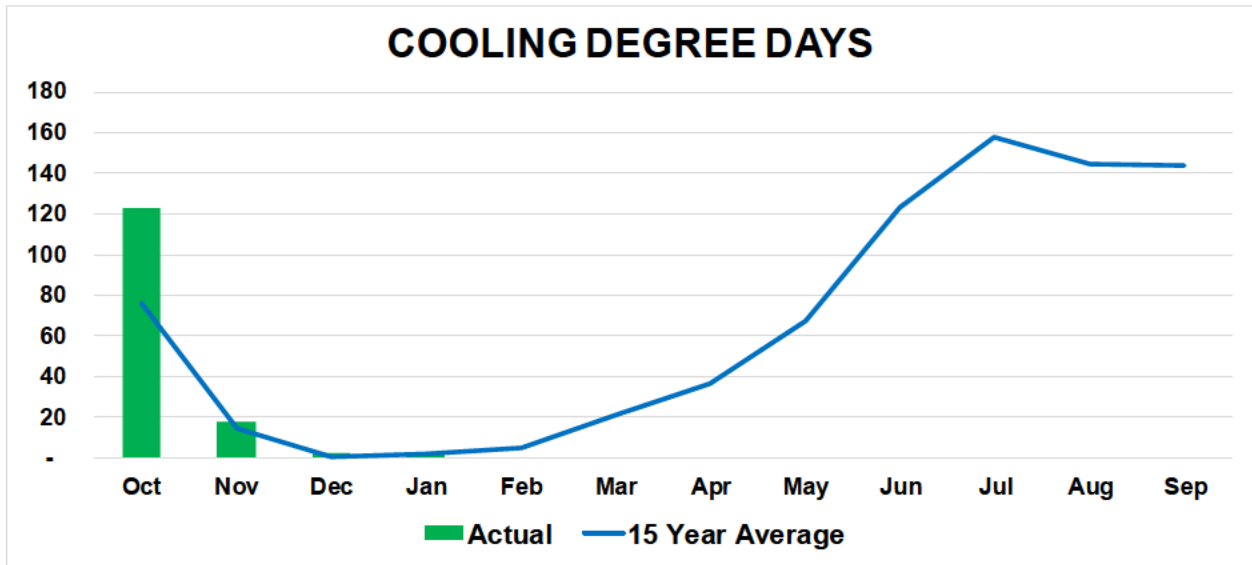
SVCE paid back the Member Agency Loan of \$2.7 million loan in January 2018.

**No new debt is anticipated for remainder of fiscal year.**

# CUSTOMER ACCOUNTS



# WEATHER STATISTICS



**SILICON VALLEY CLEAN ENERGY AUTHORITY  
ACCOUNTS RECEIVABLE AGING REPORT**

	Total	Days				
		0-30	31-60	61-90	90-120	Over 120
<b>Accounts Receivable</b>	<b>\$15,098,996</b>	<b>\$13,753,225</b>	<b>\$615,680</b>	<b>\$275,016</b>	<b>\$220,090</b>	<b>\$234,984</b>
<b>Period %</b>	<b>100%</b>	<b>91.1%</b>	<b>4.1%</b>	<b>1.8%</b>	<b>1.5%</b>	<b>1.6%</b>