



TREASURER REPORT

**Fiscal Year to Date
As of May 31, 2017**

(Preliminary & Unaudited)

Issue Date: August 9, 2017

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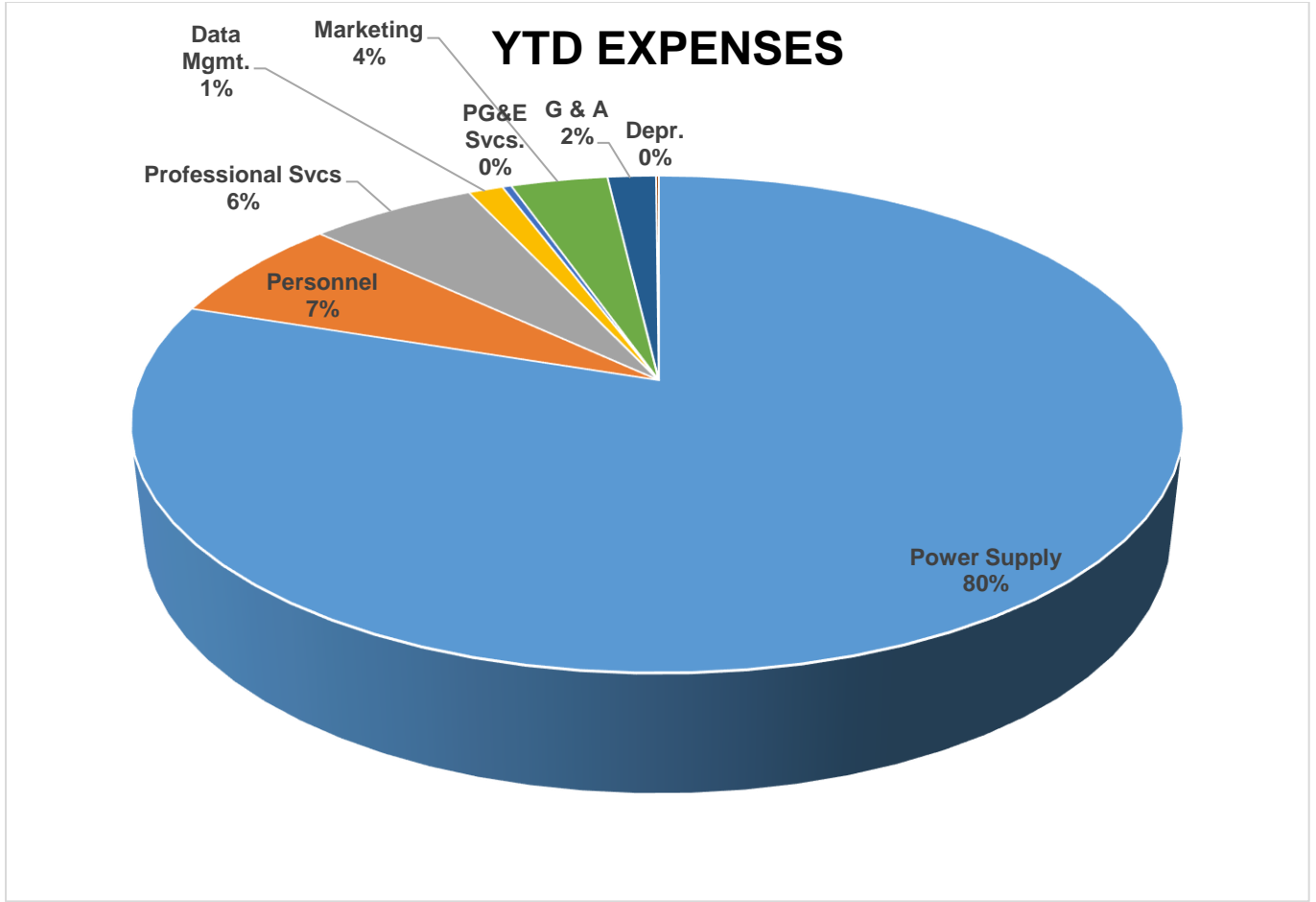
SILICON VALLEY CLEAN ENERGY AUTHORITY

Financial Statement Highlights (\$ in 000's)

Financial Highlights for the month of May 2017:

- > SVCE operations resulted in net gain for the month of \$5.1 million, bringing the year-to-date to \$3.6 million.
 - o Energy Sales year-to-date are \$15.6 million, slightly below budget based on lower than forecast MWh sales.
 - o Focus on expense management results in a very strong positive year-to-date variance of O&M costs below budget.
 - o SVCE ends May in stable cash position.
- > Retail MWh sales were 6% less than budget year-to-date.
 - o With SVCE being in the second month of operation, the variance is not surprising and variances should normalize in future months.
 - o 84% of the year-to-date sales were from Commercial and Industrial accounts. Majority of residential accounts roll out in Phase 2.
- > Power Supply
 - o Approximately 327,000 MWh's of energy above load was supplied to CAISO.
 - o One supplier has delivered 288,000 MWh of carbon free energy out of their 400,000 MWh annual requirement.
 - o Power Supply costs year-to-date are below budget by 16%.
- > Financing - SVCE made no draws against the Lines of Credit in May
 - o At the end of May, SVCE has \$0.5 million remaining on the NRLOC and \$15.1 million remaining on the RLOC.
 - o Due to the receipts of cash from the sale of power to the CAISO and the timing of energy supply payments, staff forecasts that no further draws against lines of credit will be needed.

Change in Net Assets	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Actual	(42)	(190)	(252)	(261)	(464)	(391)	69	5,114					3,583	30,207
Net Supply Costs	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Energy	-	-	-	-	-	-	6,202	11,146					17,348	
Capacity	-	-	-	-	-	-	95	247					342	
Ancillary	-	-	-	-	-	-	139	168					307	
NEM credits	-	-	-	-	-	-	-	54					54	
Less: Credits	-	-	-	-	-	-	(3,292)	(5,244)					(8,536)	
Net Power Costs	-	-	-	-	-	-	3,144	6,370	-	-	-	-	9,514	66,671
Other	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Capital Expenditures	24	3	131	10	6	2	-	8					185	250
Energy Programs	-	-	-	-	-	-	-	-					-	400
Load Statistics - MWh	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Retail Sales Actual	-	-	-	-	-	-	64,381	132,105					196,486	
Retail Sales Budget	-	-	-	-	-	-	70,835	139,852					210,686	1,236,689



Other Statistics and Ratios		
Working Capital		\$3,000,551
Current Ratio		1.1
Contribution Margin		\$5,877,830
Opt-Out Accounts		2,180
Opt-Up Accounts		1,991

**STATEMENT OF REVENUES, EXPENSES
AND CHANGES IN NET POSITION**
Fiscal Year to Date

OPERATING REVENUES	
Electricity Sales, Net	\$ 15,540,751
GreenPrime electricity premium	40,298
TOTAL OPERATING REVENUES	<u>15,581,049</u>
 OPERATING EXPENSES	
Cost of Electricity	9,514,321
Staff Compensation and benefits	815,538
Data Manager	150,000
Service Fees - PG&E	38,898
Consultants and Other Professional Fees	448,241
Legal	274,746
Communications & Noticing	418,292
General & Administrative	208,744
Depreciation	12,272
TOTAL OPERATING EXPENSES	<u>11,881,052</u>
OPERATING INCOME(LOSS)	<u>3,699,997</u>
 NONOPERATING REVENUES (EXPENSES)	
Interest Income	484
Interest and related expenses	(40,910)
Financing costs	(77,000)
TOTAL NONOPERATING EXPENSES	<u>(117,426)</u>
 CHANGE IN NET POSITION	
Net Position at beginning of period	3,582,571
	<u>(1,110,365)</u>
Net Position at end of period	<u><u>\$ 2,472,206</u></u>

SILICON VALLEY CLEAN ENERGY AUTHORITY

STATEMENT OF NET POSITION

As of May 31, 2017

ASSETS

Current Assets

Cash & Cash Equivalents	\$ 6,774,231
Accounts Receivable, net of allowance	5,978,047
Energy Settlements Receivable	2,531,016
Accrued Revenue	8,762,158
Other Receivables	494
Prepaid Expenses	133,120
Deposits	500,000
Restricted cash - lockbox	1,000,000

Total Current Assets **25,679,066**

Noncurrent assets

Capital assets, net of depreciation	173,095
Deposits	128,560
Restricted cash - debt collateral	1,900,000

Total Noncurrent Assets **2,201,655**

Total Assets **27,880,721**

LIABILITIES

Current Liabilities

Accounts Payable	125,552
Accrued Cost of Electricity	17,648,954
Accrued Interest Payable	9,736
Accrued Payroll & Benefits	134,218
Other Accrued Liabilities	201,500
User Taxes and Energy Surcharges due to other gov'ts	158,555
Notes Payable to Bank	4,400,000

Total Current Liabilities **22,678,515**

Noncurrent Liabilities

Loans Payable to JPA members	2,730,000
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Total Noncurrent Liabilities **2,730,000**

Total Liabilities **25,408,515**

NET POSITION

Net investment in capital assets	173,095
Unrestricted (deficit)	2,299,111
Total Net Position	\$ 2,472,206

SILICON VALLEY CLEAN ENERGY AUTHORITY

STATEMENT OF CASH FLOWS
Fiscal Year to Date

CASH FLOWS FROM OPERATING ACTIVITIES

Receipts from electricity sales	\$ 949,724
Tax and surcharge receipts from customers	49,675
Energy settlements received	5,698,617
Payments to purchase electricity	(94,999)
Payments for staff compensation and benefits	(696,794)
Payments for consultants and other professional services	(664,925)
Payments for legal fees	(274,210)
Payments for communication and noticing	(373,906)
Payments for general and administrative	(297,126)

Net cash provided (used) by operating activities **4,296,056**

CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES

Proceeds from bank notes	4,400,000
Proceeds from loans from JPA members	165,591
Payments of deposits and collateral	(3,500,000)
Interest and related expense payments	(31,174)
Finance costs	(77,000)

Net cash provided (used) by non-capital financing activities **957,417**

CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES

Acquisition of capital assets	<u>(185,367)</u>
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Net change in cash and cash equivalents 5,068,106

Cash and cash equivalents at beginning of year 1,706,125

Cash and cash equivalents at end of period **\$ 6,774,231**

SILICON VALLEY CLEAN ENERGY AUTHORITY

STATEMENT OF CASH FLOWS (Continued)
Fiscal Year to Date

**RECONCILIATION OF OPERATING INCOME (LOSS) TO NET
CASH PROVIDED (USED) BY OPERATING ACTIVITIES**

Operating Income (loss)	\$ 3,699,997
Adjustments to reconcile operating income to net cash provided (used) by operating activities	
Depreciation expense	12,272
Revenue reduced for uncollectible accounts	78,297
(Increase) decrease in net accounts receivable	(6,056,344)
(Increase) decrease in energy settlements receivable	(2,531,016)
(Increase) decrease in other receivables	(10)
(Increase) decrease in accrued revenue	(8,762,158)
(Increase) decrease in prepaid expenses	(107,745)
Increase (decrease) in accounts payable	(29,403)
Increase (decrease) in accrued payroll & benefits	123,729
Increase (decrease) in accrued cost of electricity	17,648,954
Increase (decrease) in accrued liabilities	60,928
Increase (decrease) taxes and surcharges due to other governments	158,555
Net cash provided (used) by operating activities	<u>\$ 4,296,056</u>

**SILICON VALLEY CLEAN ENERGY
BUDGETARY COMPARISON SCHEDULE
FISCAL YEAR TO DATE**

	FYTD <u>Actual</u>	FYTD <u>Budget</u>	<u>Variance</u> \$	%	FY 2016-17 <u>Budget</u>	% Budget <u>Spent</u>
REVENUES & OTHER SOURCES						
Energy Sales	\$ 15,540,751	\$ 16,410,381	\$ (869,630)	-5%	\$ 103,303,000	
Green Prime Premium	40,298	42,137	(1,839)	-4%	247,000	
Investment Income	484	1,000	(516)	-52%	16,000	
TOTAL REVENUES & OTHER SOURCES	<u>15,581,533</u>	<u>16,453,518</u>	<u>(871,985)</u>	<u>-5%</u>	<u>103,566,000</u>	
EXPENDITURES & OTHER USES						
CURRENT EXPENDITURES						
Power Supply	9,514,321	11,342,550	1,828,229	16%	66,671,000	14%
Data Management	150,000	147,953	(2,047)	-1%	1,030,000	15%
PG&E Fees	38,898	64,803	25,905	40%	430,000	9%
Salaries & Benefits	815,538	1,202,000	386,462	32%	1,902,000	43%
Professional Services	722,987	1,153,333	430,346	37%	1,730,000	42%
Marketing & Promotions	326,954	156,667	(170,287)	-109%	235,000	139%
Notifications	91,338	370,000	278,662	75%	410,000	22%
Office Lease	108,419	126,500	18,081	14%	245,000	44%
General & Administrative	100,325	83,333	(16,992)	-20%	125,000	80%
TOTAL CURRENT EXPENDITURES	<u>11,868,780</u>	<u>14,647,139</u>	<u>2,778,359</u>	<u>19%</u>	<u>72,778,000</u>	<u>16%</u>
OTHER USES						
Customer Programs	-	133,333	133,333	0%	400,000	0%
Office Equipment	185,367	230,000	44,633	19%	250,000	74%
CPUC Deposit	100,000	100,000	-	0%	100,000	100%
TOTAL OTHER USES	<u>285,367</u>	<u>463,333</u>	<u>177,966</u>	<u>38%</u>	<u>750,000</u>	<u>38%</u>
DEBT SERVICE						
Financing	77,000	77,000	-	0%	77,000	100%
Interest	40,910	44,000	3,090	7%	84,000	49%
TOTAL DEBT SERVICE	<u>117,910</u>	<u>121,000</u>	<u>3,090</u>	<u>3%</u>	<u>161,000</u>	<u>73%</u>
Total Expenditures, Other Uses & Debt Service	<u>12,272,057</u>	<u>15,231,472</u>	<u>2,959,415</u>	<u>19%</u>	<u>73,689,000</u>	<u>17%</u>
Net Increase(Decrease) in Available Fund Balance	<u>\$ 3,309,476</u>	<u>\$ 1,222,046</u>	<u>\$ 2,087,430</u>	<u>171%</u>	<u>\$ 29,877,000</u>	

SILICON VALLEY CLEAN ENERGY AUTHORITY
BUDGET RECONCILIATION TO STATEMENT OF
REVENUES, EXPENSES AND CHANGES IN NET POSITION

Net Increase (decrease) in available fund balance per budgetary comparison schedule	\$ 3,309,476
Adjustments needed to reconcile to the changes in net position in the Statement of Revenues, Expenses and Changes in Net Position	
Subtract depreciation expense	(12,272)
Add back capital asset acquisitions	185,367
Add back collateral deposits	100,000
Change in Net Position	<u>3,582,571</u>

**SILICON VALLEY CLEAN ENERGY AUTHORITY
STATEMENT OF REVENUES, EXPENSES
AND CHANGES IN NET POSITION
FISCAL YEAR-TO-DATE**

	October	November	December	January	February	March	April	May	YTD
OPERATING REVENUES									
Electricity sales, net	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,590,587	\$ 11,950,163	\$ 15,540,750
Green electricity premium	-	-	-	-	-	-	-	40,298	40,298
Total operating revenues	-	-	-	-	-	-	3,590,587	11,990,461	15,581,048
OPERATING EXPENSES									
Cost of electricity	-	-	-	-	-	-	3,144,030	6,370,292	9,514,322
Staff compensation and benefits	21,312	20,014	64,175	111,207	120,565	163,943	143,130	171,190	815,536
Data manager	-	-	-	-	-	-	75,000	75,000	150,000
Service fees - PG&E	-	-	-	920	-	1,840	-	36,138	38,898
Consultants and other professional fees	10,390	109,598	54,286	59,881	46,797	69,341	46,862	51,088	448,243
Legal	-	42,240	49,129	23,269	84,141	36,732	2,610	36,623	274,744
Communications and noticing	6,990	17,857	-	48,304	135,705	73,751	63,254	72,431	418,292
General and administration	3,067	-	7,427	13,501	62,184	35,255	35,813	51,498	208,745
Depreciation	-	281	356	1,946	2,223	2,394	2,455	2,617	12,272
Total operating expenses	41,759	189,990	175,373	259,028	451,615	383,256	3,513,154	6,866,877	11,881,052
Operating income (loss)	(41,759)	(189,990)	(175,373)	(259,028)	(451,615)	(383,256)	77,433	5,123,584	3,699,996
NONOPERATING REVENUES (EXPENSES)									
Interest income	-	-	-	-	-	-	228	256	484
Interest and related expense	-	-	-	(2,368)	(11,952)	(7,840)	(9,013)	(9,736)	(40,909)
Financing costs	-	-	(77,000)	-	-	-	-	-	(77,000)
Total nonoperating revenues (expenses)	-	-	(77,000)	(2,368)	(11,952)	(7,840)	(8,785)	(9,480)	(117,425)
CHANGE IN NET POSITION	\$ (41,759)	\$ (189,990)	\$ (252,373)	\$ (261,396)	\$ (463,567)	\$ (391,096)	\$ 68,648	\$ 5,114,104	\$ 3,582,571

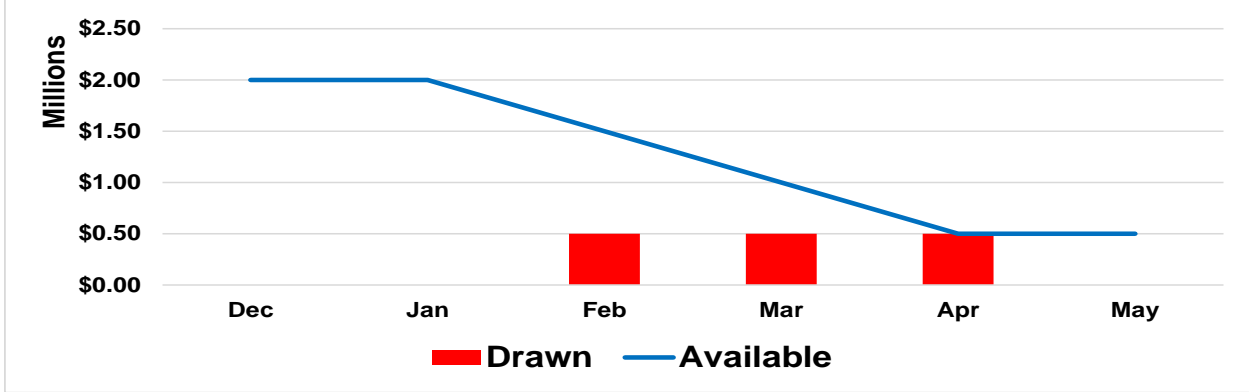
PERSONNEL REPORT

HEADCOUNT				
Position	Budget	Actual	Variance	
Chief Executive Officer	1	1	0	
Account Representative I / II	2	1	1	
Account Services Manager	1	1	0	
Administrative Analyst	2	1	1	
Administrative Assistant	1	1	0	
Board Clerk/Executive Assistant	1	1	0	
Community Outreach Manager	1	1	0	
Community Outreach Specialist	1	0	1	
Director of Administration & Finance	1	1	0	
Director of Marketing & Public Affairs	1	1	0	
Director of Power Resources	1	0	1	
Finance Manager	1	0	1	
General Counsel & Director of Government Affairs	1	0	1	
Power Contracts & Compliance Specialist	1	1	0	
Power Resource Planning & Programs Analyst	2	0	2	
Regulatory/Legislative Analyst	<u>1</u>	<u>1</u>	<u>0</u>	
Total	<u>19</u>	<u>11</u>	<u>8</u>	

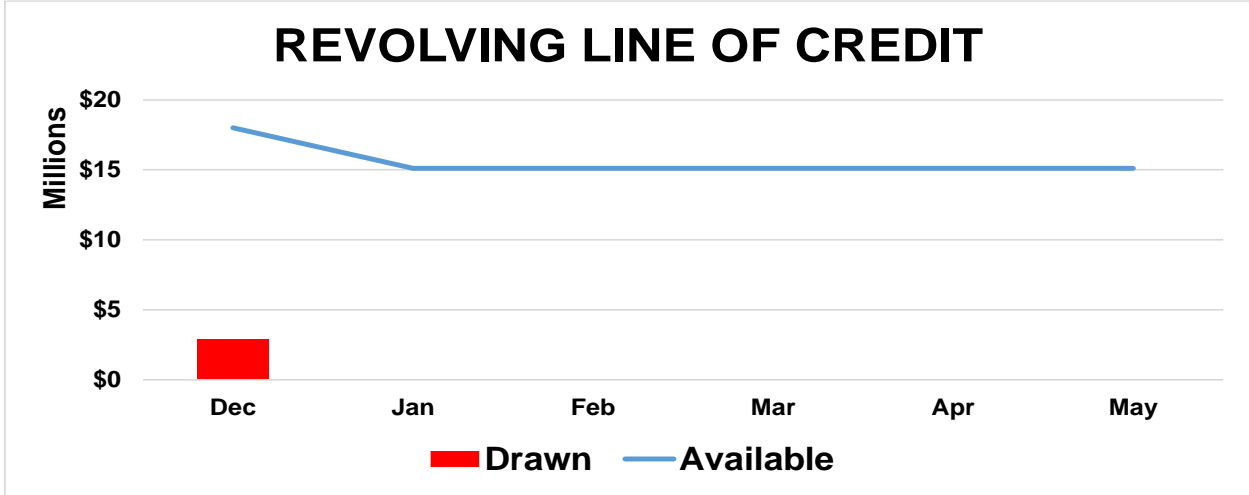
CONTINGENT POSITIONS			
Position	Hours		% YTD Spent
	FY2016-17 Budget	FY2016-17 Actual	
Interns / Part-Time	4,300	150	3%

FINANCING REPORT

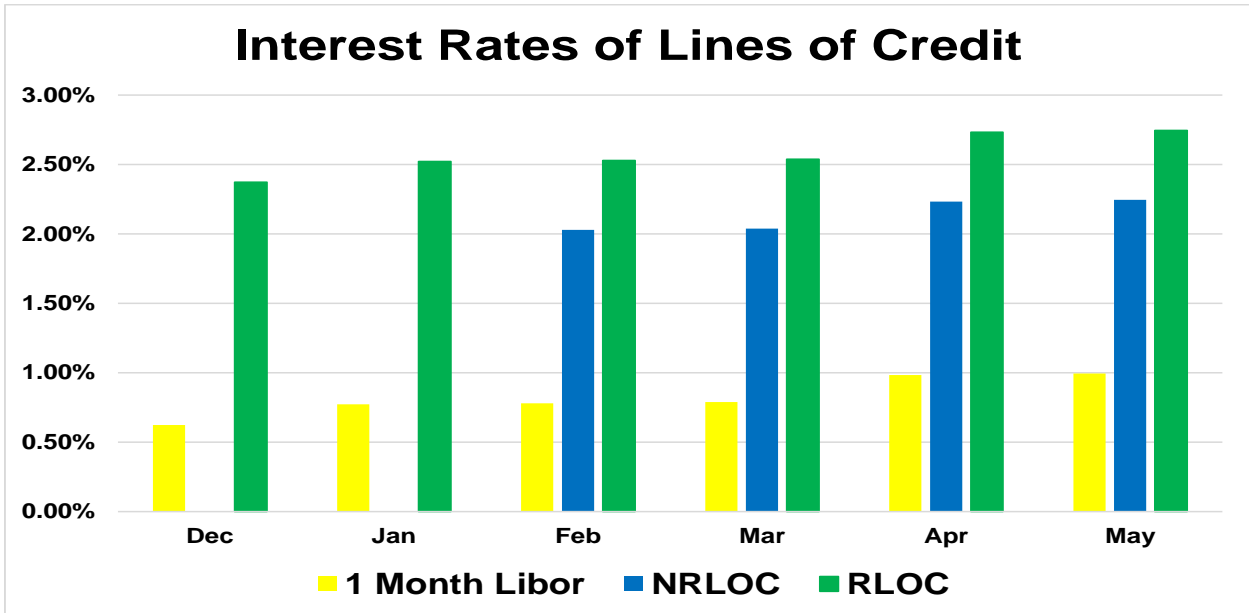
NON-REVOLVING LINE OF CREDIT



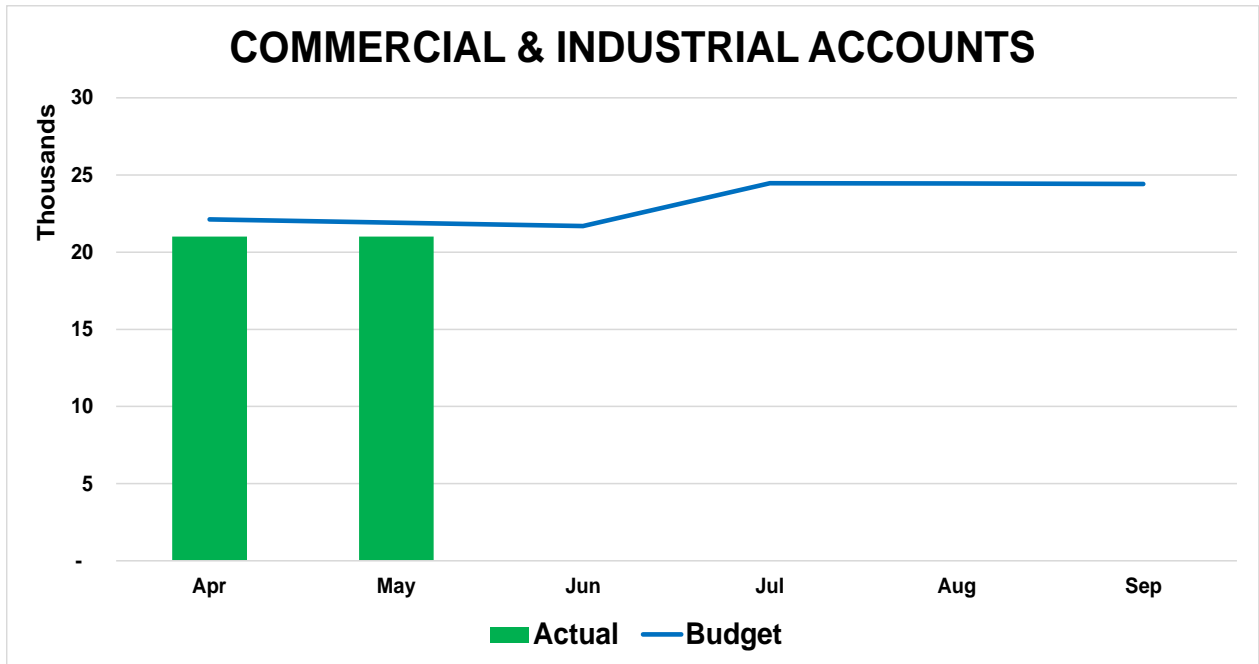
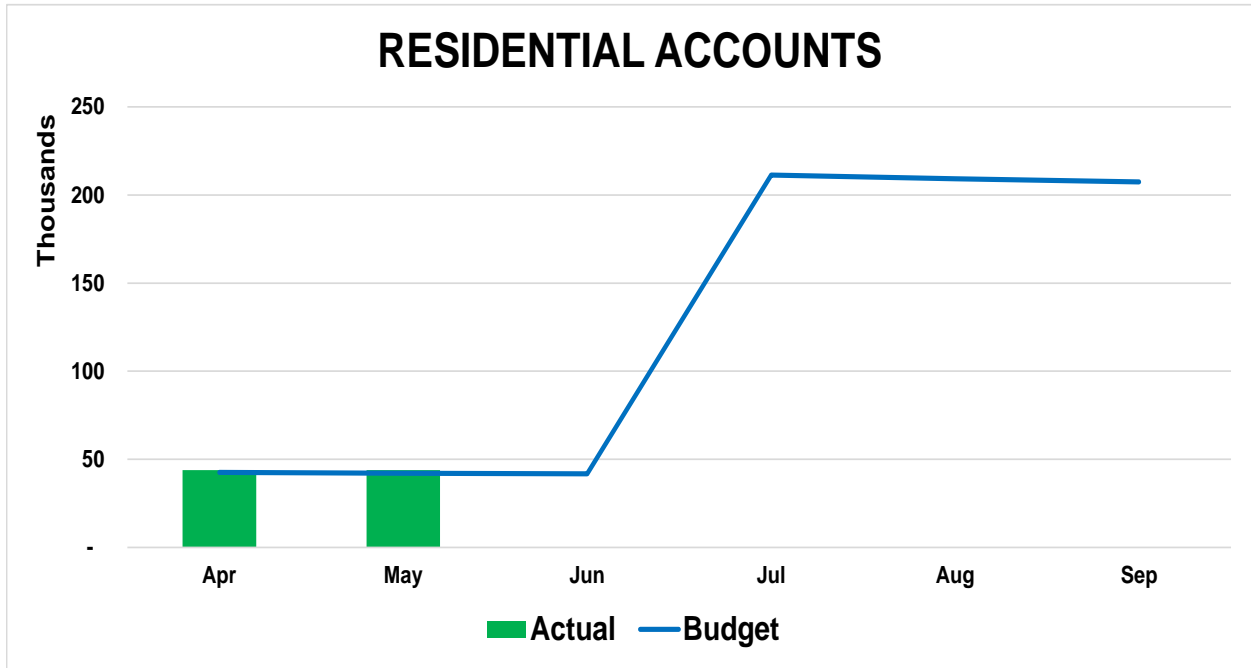
REVOLVING LINE OF CREDIT



Interest Rates of Lines of Credit



CUSTOMER ACCOUNTS



**SILICON VALLEY CLEAN ENERGY AUTHORITY
ACCOUNTS RECEIVABLE AGING REPORT
MAY 2017**

	Total	Days			
		1-30	31-60	61-90	Over 90
Accounts Receivable	\$6,056,344	\$6,056,333	\$11		
Period %	100%	100%	0%		