



## TREASURER REPORT

**Fiscal Year to Date  
As of September 30, 2017**

*(Preliminary & Unaudited)*

**Issue Date: November 29, 2017**

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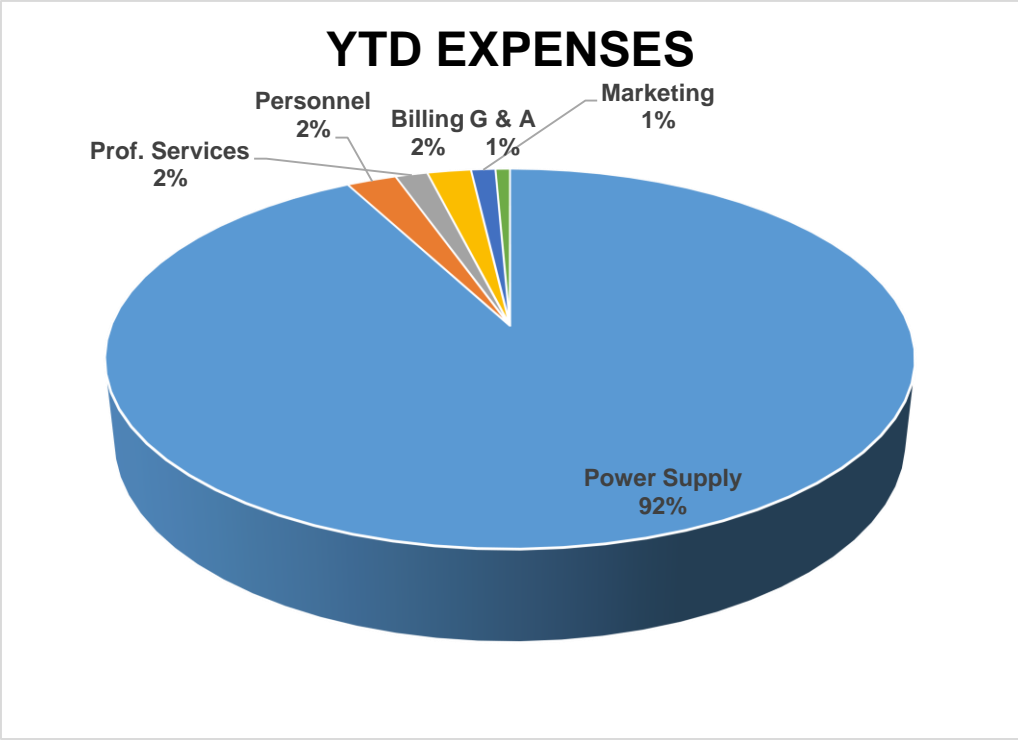
**SILICON VALLEY CLEAN ENERGY AUTHORITY**  
**Financial Statement Highlights (\$ in 000's)**

**Financial Highlights for the month of September 2017:**

*SVCE will begin its initial financial audit for FY 2016-17 and March 2016 through September 2017. Results of the audit should be available February 2018.*

- > SVCE operations resulted in net gain for the month of \$7.7 million, bringing the year-to-date to \$29.7 million.
  - o Energy Sales year-to-date are \$94.1 million, or 9% below budget based on lower than forecast MWh sales.
  - o Year-to-date change in net assets is within 2% of the budget.
  - o Gross Margin year-to-date is 35.5%
- > Retail MWh sales are 4% less than budget year-to-date.
  - o Actuals will be trued up in December when more accurate meter data is available.
  - o Residential load was approximately 34% with the remainder Commercial, Industrial, Street Lighting and Agriculture.
- > Power Supply
  - o SVCE was a net buyer of power from CAISO during the month.
  - o Partially offsetting Power Supply costs was \$0.3 million gain from Congestion Revenue Rights
  - o Power Supply costs are 11% below budget year-to-date based on lower than projected load to serve.
- > Financing - SVCE made no draws against the Lines of Credit in September.
  - o As of the end of the year, SVCE has outstanding debt of \$2.7 from the Member Agency Loan and \$2.9 million on the Revolving Line of Credit.
  - o Staff forecasts no further draws against lines of credit will be needed.

Change in Net Assets	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Actual	(42)	(190)	(252)	(261)	(464)	(391)	69	5,114	4,227	5,472	8,611	7,770	29,662	30,207
Power Supply Costs	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Energy & REC's	-	-	-	-	-	-	6,202	11,146	10,467	13,172	12,321	11,668	64,977	
Capacity	-	-	-	-	-	-	95	247	356	863	904	974	3,439	
CAISO Charges	-	-	-	-	-	-	139	168	332	251	484	911	2,284	
NEM credits	-	-	-	-	-	-	-	54	72	56	90	32	305	
Charge/Credit (IST/Net Rev)	-	-	-	-	-	-	(3,292)	(5,244)	(4,475)	(2,365)	2,223	1,451	(11,702)	
Net Power Costs	-	-	-	-	-	-	3,144	6,370	6,752	11,978	16,022	15,037	59,303	66,671
Other	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Capital Expenditures	24	3	131	10	6	2	-	8	-	-	4	2	191	250
Energy Programs	-	-	-	-	-	-	-	-	-	-	-	-	-	400
Load Statistics - MWh	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Retail Sales Actual	-	-	-	-	-	-	64,381	132,105	152,417	227,475	316,453	293,680	1,186,512	
Retail Sales Budget	-	-	-	-	-	-	70,835	139,852	147,248	236,688	311,145	330,922	1,236,689	1,236,689



Other Statistics and Ratios	
Working Capital	\$25,847,927
Current Ratio	1.8
Contribution Margin	\$33,477,807
Expense Coverage Days	42
Return on Assets	48%
Outstanding Debt	\$5,630,000
Average Cost of Debt	5.1%
Debt Service Coverage	18.9
Total Accounts	246,857
Opt-Out Accounts	6,056
Opt-Up Accounts	2,295

**SILICON VALLEY CLEAN ENERGY AUTHORITY**

**STATEMENT OF NET POSITION**

**As of September 30, 2017**

**ASSETS**

**Current Assets**

Cash & Cash Equivalents	\$ 16,843,516
Accounts Receivable, net of allowance	21,419,511
Energy Settlements Receivable	266,328
Accrued Revenue	14,714,734
Other Receivables	629,502
Prepaid Expenses	133,566
Restricted cash - lockbox	<u>2,500,000</u>
<b>Total Current Assets</b>	<b>56,507,157</b>

**Noncurrent assets**

Capital assets, net of depreciation	167,506
Deposits	3,366,360
Restricted cash - debt collateral	<u>1,900,000</u>
<b>Total Noncurrent Assets</b>	<b>5,433,866</b>

**Total Assets**

**61,941,023**

**LIABILITIES**

**Current Liabilities**

Accounts Payable	745,144
Accrued Cost of Electricity	25,988,111
Accrued Interest Payable	7,226
Accrued Payroll & Benefits	85,023
Other Accrued Liabilities	118,400
User Taxes and Energy Surcharges due to other gov'ts	815,326
Notes Payable to Bank	<u>2,900,000</u>
<b>Total Current Liabilities</b>	<b>30,659,230</b>

**Noncurrent Liabilities**

Loans Payable to JPA members	<u>2,730,000</u>
<b>Total Noncurrent Liabilities</b>	<b>2,730,000</b>

**Total Liabilities**

**33,389,230**

**NET POSITION**

Net investment in capital assets	167,506
Unrestricted (deficit)	<u>28,384,287</u>
<b>Total Net Position</b>	<b><u>\$ 28,551,793</u></b>

**SILICON VALLEY CLEAN ENERGY AUTHORITY**

**STATEMENT OF REVENUES, EXPENSES  
AND CHANGES IN NET POSITION**

**October 1, 2016 through September 30, 2017**

**OPERATING REVENUES**

Electricity Sales, Net	\$ 93,847,248
GreenPrime electricity premium	<u>260,090</u>
<b>TOTAL OPERATING REVENUES</b>	<b><u>94,107,338</u></b>

**OPERATING EXPENSES**

Cost of Electricity	59,302,601
Staff Compensation and benefits	1,511,113
Data Manager	1,038,131
Service Fees - PG&E	288,799
Consultants and Other Professional Fees	635,679
Legal	340,770
Communications & Noticing	739,675
General & Administrative	417,157
Depreciation	<u>23,082</u>
<b>TOTAL OPERATING EXPENSES</b>	<b><u>64,297,007</u></b>
<b>OPERATING INCOME(LOSS)</b>	<b><u>29,810,331</u></b>

**NONOPERATING REVENUES (EXPENSES)**

Interest Income	1,078
Interest and related expenses	(76,033)
Financing costs	<u>(73,218)</u>
<b>TOTAL NONOPERATING EXPENSES</b>	<b><u>(148,173)</u></b>

**CHANGE IN NET POSITION**

	29,662,158
Net Position at beginning of period	<u>(1,110,365)</u>
<b>Net Position at end of period</b>	<b><u>\$ 28,551,793</u></b>

**SILICON VALLEY CLEAN ENERGY AUTHORITY**

**STATEMENT OF CASH FLOWS**  
**October 1, 2016 through September 30, 2017**

**CASH FLOWS FROM OPERATING ACTIVITIES**

Receipts from electricity sales	\$ 57,704,129
Tax and surcharge receipts from customers	1,347,845
Energy settlements received	14,770,083
Payments to purchase electricity	(48,350,900)
Payments for staff compensation and benefits	(1,445,854)
Payments for consultants and other professional services	(1,396,536)
Payments for legal fees	(360,234)
Payments for communication and noticing	(731,762)
Payments for general and administrative	(502,580)
Tax and surcharge payments to other governments	(893,056)

**Net cash provided (used) by operating activities** **20,141,135**

**CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES**

Proceeds from bank notes	4,400,000
Proceeds from loans from JPA members	165,591
Payments of deposits and collateral	(8,237,800)
Principal payments on loan	(1,500,000)
Deposits and collateral returned	500,000
Interest and related expense payments	(68,807)
Finance costs	(73,218)

**Net cash provided (used) by non-capital financing activities** **(4,814,234)**

**CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES**

Acquisition of capital assets	<b><u>(190,588)</u></b>
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**CASH FLOWS FROM CAPITAL AND RELATED**

Interest income received	<b><u>1,078</u></b>
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Net change in cash and cash equivalents	15,137,391
Cash and cash equivalents at beginning of year	<u>1,706,125</u>
<b>Cash and cash equivalents at end of period</b>	<b><u>\$ 16,843,516</u></b>

**SILICON VALLEY CLEAN ENERGY AUTHORITY**

**STATEMENT OF CASH FLOWS (Continued)**  
**October 1, 2016 through September 30, 2017**

**RECONCILIATION OF OPERATING INCOME (LOSS) TO NET  
CASH PROVIDED (USED) BY OPERATING ACTIVITIES**

Operating Income (loss)	\$ 29,810,331
<b>Adjustments to reconcile operating income to net cash provided (used) by operating activities</b>	
Depreciation expense	23,082
Revenue reduced for uncollectible accounts	472,900
(Increase) decrease in net accounts receivable	(21,892,412)
(Increase) decrease in energy settlements receivable	(266,328)
(Increase) decrease in other receivables	(629,501)
(Increase) decrease in accrued revenue	(14,714,734)
(Increase) decrease in prepaid expenses	(108,191)
Increase (decrease) in accounts payable	590,189
Increase (decrease) in accrued payroll & benefits	74,534
Increase (decrease) in energy settlements payable	-
Increase (decrease) in accrued cost of electricity	25,988,111
Increase (decrease) in accrued liabilities	(22,172)
Increase (decrease) taxes and surcharges due to other governments	815,326
<b>Net cash provided (used) by operating activities</b>	<b><u>\$ 20,141,135</u></b>

**SILICON VALLEY CLEAN ENERGY**  
**BUDGETARY COMPARISON SCHEDULE**  
October 1, 2016 through September 30, 2017

	FYTD <u>Actual</u>	FYTD <u>Budget</u>	<u>Variance</u> \$	%	FY 2016-17 <u>Budget</u>	% Budget <u>Spent</u>
<b>REVENUES &amp; OTHER SOURCES</b>						
Energy Sales	\$ 93,847,248	\$ 103,303,000	\$ (9,455,752)	-9%	\$ 103,303,000	
Green Prime Premium	260,090	247,000	13,090	5%	247,000	
Investment Income	1,078	16,000	(14,922)	-93%	16,000	
<b>TOTAL REVENUES &amp; OTHER SOURCES</b>	<b><u>94,108,416</u></b>	<b><u>103,566,000</u></b>	<b><u>(9,457,584)</u></b>	<b><u>-9%</u></b>	<b><u>103,566,000</u></b>	
<b>EXPENDITURES &amp; OTHER USES</b>						
<b>CURRENT EXPENDITURES</b>						
Power Supply	59,302,601	66,671,000	7,368,399	11%	66,671,000	89%
Data Management	1,038,131	1,030,000	(8,131)	-1%	1,030,000	101%
PG&E Fees	288,799	430,000	141,201	33%	430,000	67%
Salaries & Benefits	1,511,113	1,902,000	390,887	21%	1,902,000	79%
Professional Services	976,449	1,398,000	421,551	30%	1,730,000	56%
Marketing & Promotions	484,314	485,000	686	0%	235,000	206%
Notifications	255,361	410,000	154,639	38%	410,000	62%
Office Lease	210,973	245,000	34,027	14%	245,000	86%
General & Administrative	206,184	207,000	816	0%	125,000	165%
<b>TOTAL CURRENT EXPENDITURES</b>	<b><u>64,273,925</u></b>	<b><u>72,778,000</u></b>	<b><u>8,504,075</u></b>	<b><u>12%</u></b>	<b><u>72,778,000</u></b>	<b><u>88%</u></b>
<b>OTHER USES</b>						
Customer Programs	-	400,000	400,000	0%	400,000	0%
Office Equipment	190,588	250,000	59,412	24%	250,000	76%
CPUC Deposit	100,000	100,000	-	0%	100,000	100%
<b>TOTAL OTHER USES</b>	<b><u>290,588</u></b>	<b><u>750,000</u></b>	<b><u>459,412</u></b>	<b><u>61%</u></b>	<b><u>750,000</u></b>	<b><u>39%</u></b>
<b>DEBT SERVICE</b>						
Financing	73,218	77,000	3,782	5%	77,000	95%
Interest	76,033	84,000	7,967	9%	84,000	91%
<b>TOTAL DEBT SERVICE</b>	<b><u>149,251</u></b>	<b><u>161,000</u></b>	<b><u>11,749</u></b>	<b><u>7%</u></b>	<b><u>161,000</u></b>	<b><u>93%</u></b>
<b>Total Expenditures, Other Uses &amp; Debt Service</b>	<b><u>64,713,764</u></b>	<b><u>73,689,000</u></b>	<b><u>8,975,236</u></b>	<b><u>12%</u></b>	<b><u>73,689,000</u></b>	<b><u>88%</u></b>
<b>Net Increase(Decrease) in Available Fund Balance</b>	<b><u>\$ 29,394,652</u></b>	<b><u>\$ 29,877,000</u></b>	<b><u>\$ (482,348)</u></b>	<b><u>-2%</u></b>	<b><u>\$ 29,877,000</u></b>	

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**SILICON VALLEY CLEAN ENERGY AUTHORITY**  
**BUDGET RECONCILIATION TO STATEMENT OF**  
**REVENUES, EXPENSES AND CHANGES IN NET POSITION**

Net Increase (decrease) in available fund balance per budgetary comparison schedule	\$ 29,394,652
Adjustments needed to reconcile to the changes in net position in the Statement of Revenues, Expenses and Changes in Net Position	
Subtract depreciation expense	(23,082)
Add back capital asset acquisitions	190,588
Add back collateral deposits	<u>100,000</u>
<b>Change in Net Position</b>	<b><u>29,662,158</u></b>

**SILICON VALLEY CLEAN ENERGY AUTHORITY**  
**STATEMENT OF REVENUES, EXPENSES**  
**AND CHANGES IN NET POSITION**  
**October 1, 2016 through September 30, 2017**

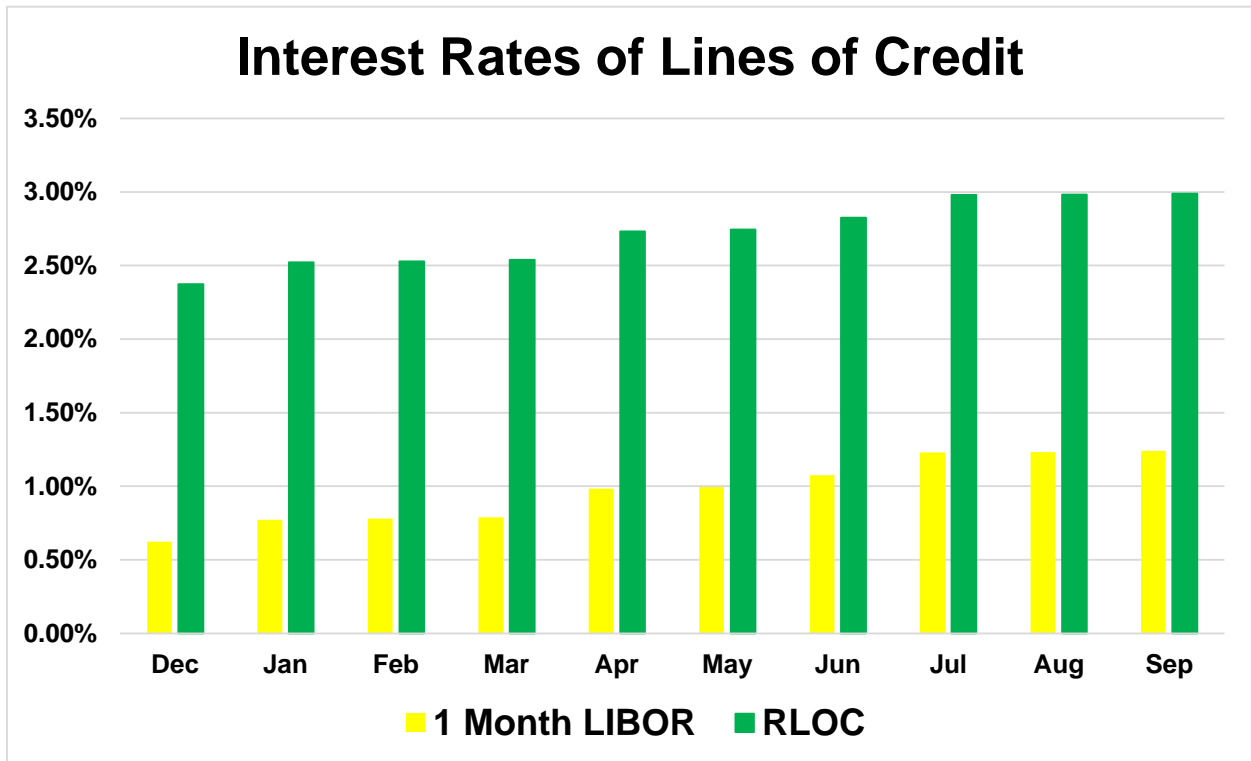
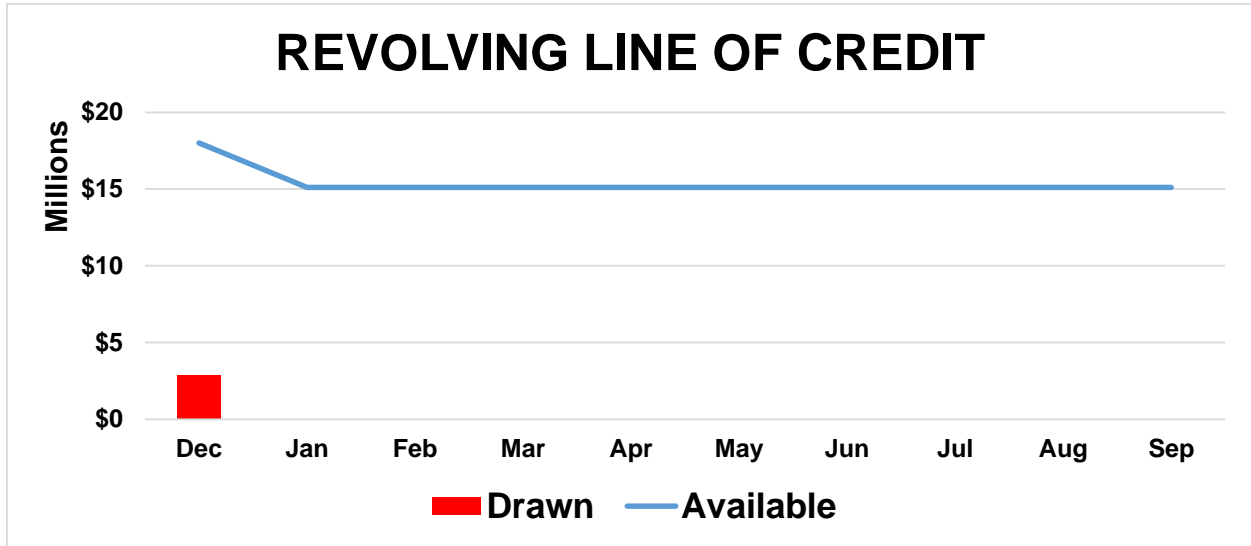
	October	November	December	January	February	March	April	May	June	July	August	September	YTD
<b>OPERATING REVENUES</b>													
Electricity sales, net	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,590,587	\$ 11,950,163	\$ 11,496,728	\$ 18,021,184	\$ 25,320,919	\$ 23,467,667	\$ 93,847,248
Green electricity premium	-	-	-	-	-	-	-	40,298	47,461	48,590	61,428	62,313	260,090
Total operating revenues	-	-	-	-	-	-	3,590,587	11,990,461	11,544,189	18,069,774	25,382,347	23,529,980	94,107,338
<b>OPERATING EXPENSES</b>													
Cost of electricity	-	-	-	-	-	-	3,144,030	6,370,292	6,751,773	11,977,621	16,022,168	15,036,717	59,302,601
Staff compensation and benefits	21,312	20,014	64,175	111,207	120,565	163,943	143,130	171,190	168,949	138,050	215,466	173,112	1,511,113
Data manager	-	-	-	-	-	-	75,000	75,000	75,000	265,349	265,000	282,782	1,038,131
Service fees - PG&E	-	-	-	920	-	1,840	-	36,138	23,572	30,493	110,771	85,065	288,799
Consultants and other professional fees	10,390	109,598	54,286	59,881	46,797	69,341	46,862	51,088	37,933	43,314	41,161	65,028	635,679
Legal	-	42,240	49,129	23,269	84,141	36,732	2,610	36,623	(7,390)	13,097	39,904	20,415	340,770
Communications and noticing	6,990	17,857	-	48,304	135,705	73,751	63,254	72,431	220,097	30,761	31,800	38,725	739,675
General and administration	3,067	-	7,427	13,501	62,184	35,255	35,813	51,498	38,959	85,872	35,193	48,388	417,157
Depreciation	-	281	356	1,946	2,223	2,394	2,455	2,617	2,617	2,676	2,676	2,841	23,082
Total operating expenses	41,759	189,990	175,373	259,028	451,615	383,256	3,513,154	6,866,877	7,311,510	12,587,233	16,764,139	15,753,073	64,297,007
Operating income (loss)	(41,759)	(189,990)	(175,373)	(259,028)	(451,615)	(383,256)	77,433	5,123,584	4,232,679	5,482,541	8,618,208	7,776,907	29,810,331
<b>NONOPERATING REVENUES (EXPENSES)</b>													
Interest income	-	-	-	-	-	-	228	256	379	215	-	-	1,078
Interest and related expense	-	-	-	(2,368)	(11,952)	(7,840)	(9,013)	(9,736)	(9,642)	(10,607)	(7,648)	(7,227)	(76,033)
Financing costs	-	-	(77,000)	-	-	-	-	-	3,782	-	-	-	(73,218)
Total nonoperating revenues (expenses)	-	-	(77,000)	(2,368)	(11,952)	(7,840)	(8,785)	(9,480)	(5,481)	(10,392)	(7,648)	(7,227)	(148,173)
<b>CHANGE IN NET POSITION</b>	<b>\$ (41,759)</b>	<b>\$ (189,990)</b>	<b>\$ (252,373)</b>	<b>\$ (261,396)</b>	<b>\$ (463,567)</b>	<b>\$ (391,096)</b>	<b>\$ 68,648</b>	<b>\$ 5,114,104</b>	<b>\$ 4,227,198</b>	<b>\$ 5,472,149</b>	<b>\$ 8,610,560</b>	<b>\$ 7,769,680</b>	<b>\$ 29,662,158</b>

# PERSONNEL REPORT

HEADCOUNT				
<u>Position</u>	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>	
Chief Executive Officer	1	0	1	
Account Representative I / II	2	2	0	
Account Services Manager	1	1	0	
Administrative Analyst	2	2	0	
Administrative Assistant	1	1	0	
Board Clerk/Executive Assistant	1	1	0	
Community Outreach Manager	1	1	0	
Community Outreach Specialist	1	1	0	
Director of Administration & Finance	1	1	0	
Director of Marketing & Public Affairs	1	1	0	
Director of Power Resources	1	0	1	
Finance Manager	1	0	1	
General Counsel & Director of Government Affairs	1	0	1	
Power Contracts & Compliance Specialist	1	1	0	
Power Resource Planning & Programs Analyst	2	0	2	
Regulatory/Legislative Analyst	<u>1</u>	<u>1</u>	<u>0</u>	
<b>Total</b>	<b><u>19</u></b>	<b><u>13</u></b>	<b><u>6</u></b>	

CONTINGENT POSITIONS			
<u>Position</u>	<u>Hours</u>		<u>% YTD Spent</u>
	<u>FY2016-17 Budget</u>	<u>FY2016-17 Actual</u>	
Interns / Part-Time	4,300	1,850	43%

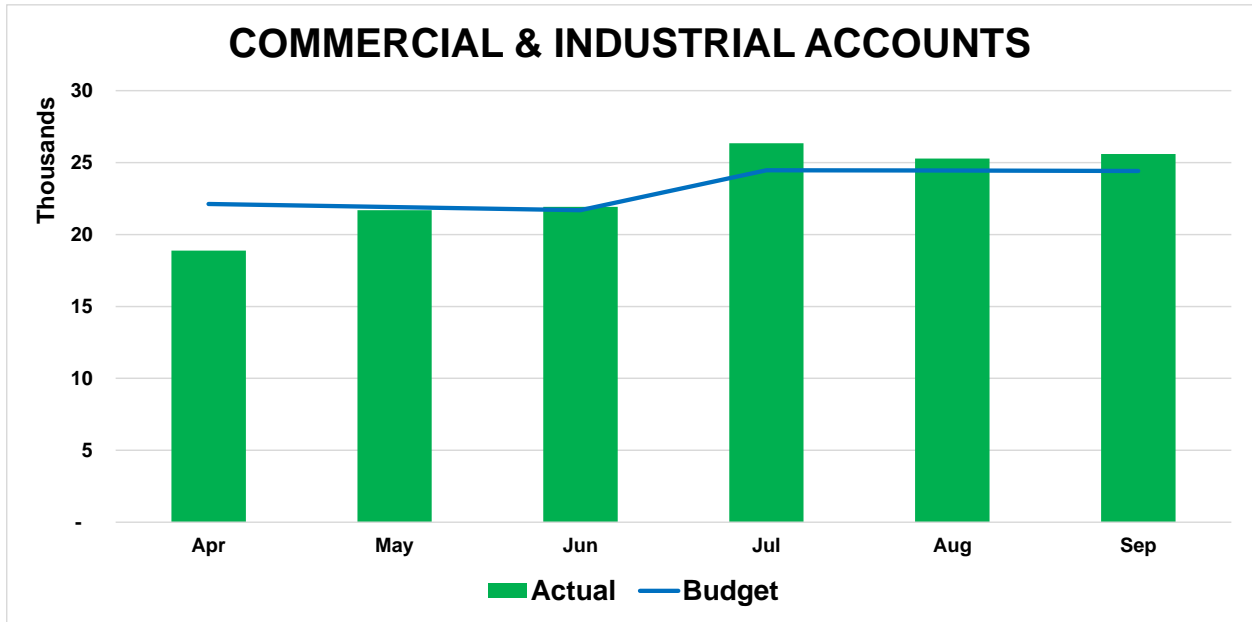
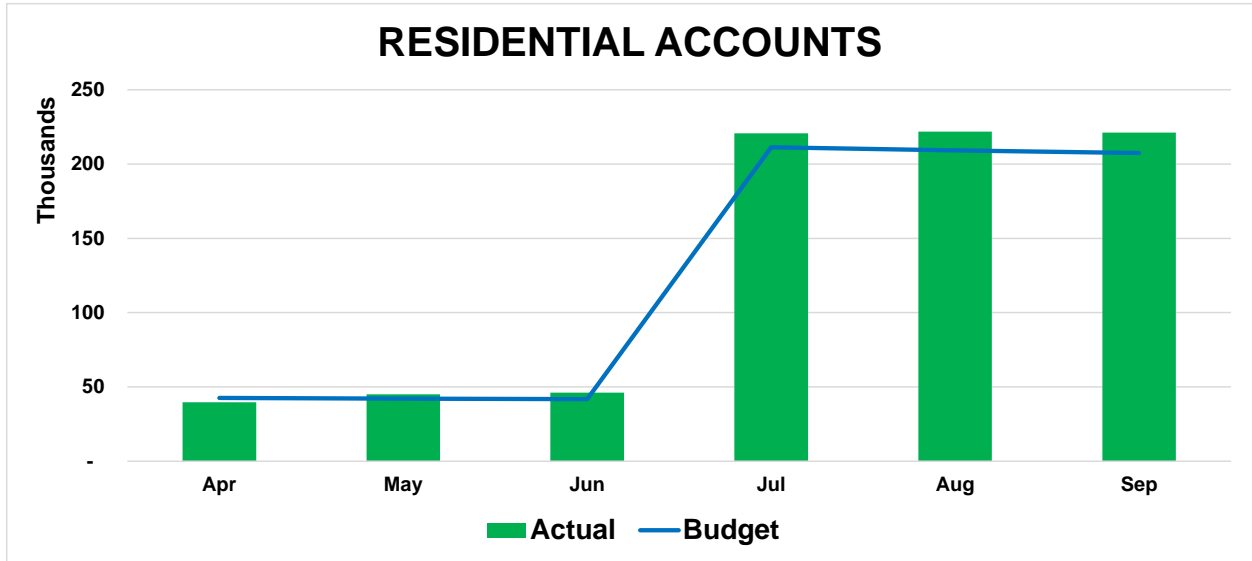
# FINANCING REPORT



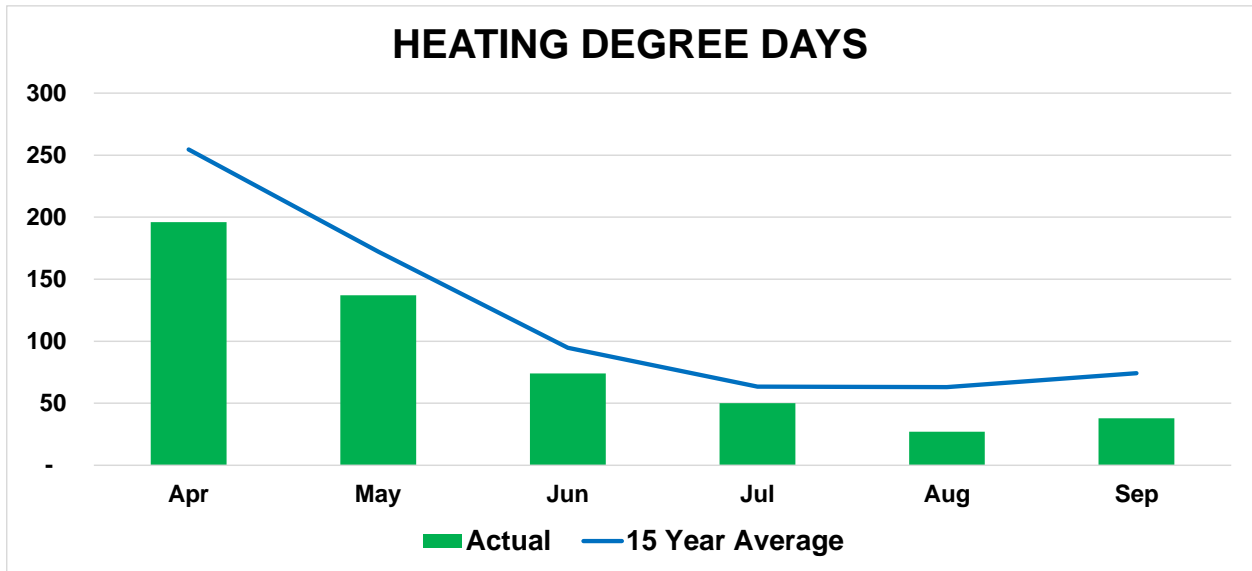
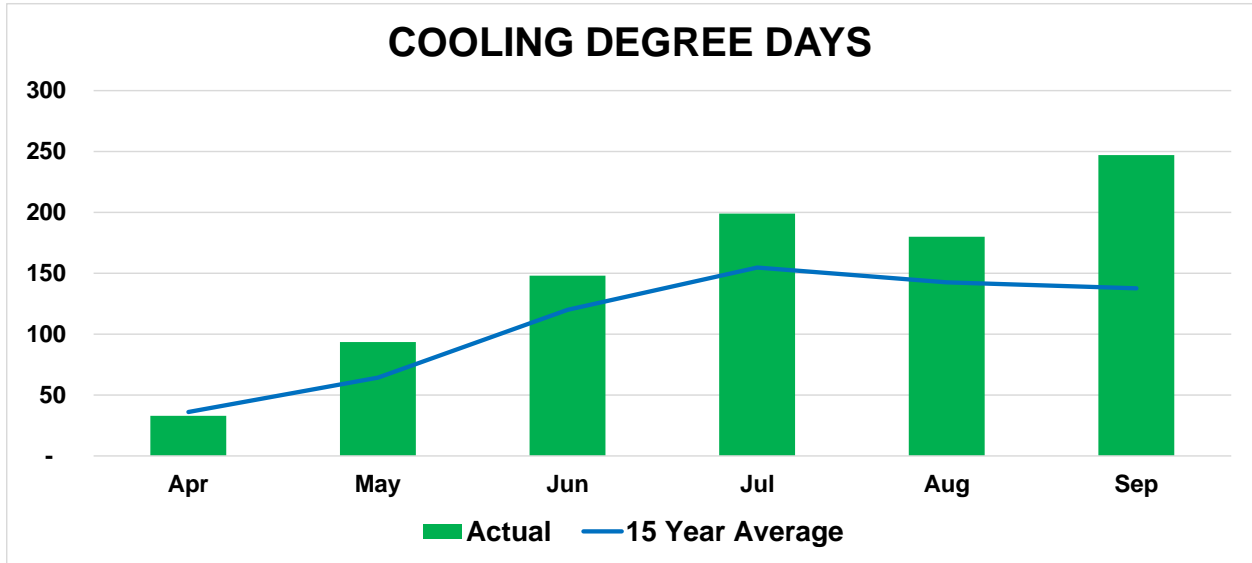
#### Non-Revolving Line of Credit

Year-to-date advances of \$1.5 million were repaid during August. There is currently \$0.5 million remaining of credit remaining that SVCE is not paying interest on and will expire at the end of 2017.

# CUSTOMER ACCOUNTS



# WEATHER STATISTICS



**SILICON VALLEY CLEAN ENERGY AUTHORITY  
ACCOUNTS RECEIVABLE AGING REPORT**

	Total	Days				
		0-30	31-60	61-90	90-120	Over 120
<b>Accounts Receivable</b>	<b>\$19,607,838</b>	\$18,795,944	\$599,424	\$145,947	\$37,746	\$28,776
<b>Period %</b>	<b>100%</b>	95.9%	3.1%	0.7%	0.2%	0.1%