



TREASURER REPORT

**Fiscal Year to Date
As of September 30, 2019**

(Preliminary & Unaudited)

Issue Date: December 11, 2019

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SILICON VALLEY CLEAN ENERGY AUTHORITY
Financial Statement Highlights (\$ in 000's)

Financial Highlights for the month of September 2019:

Note: The financial audit is expected to be completed by February 2020. It may result in material adjustments to the preliminary schedules presented in this report.

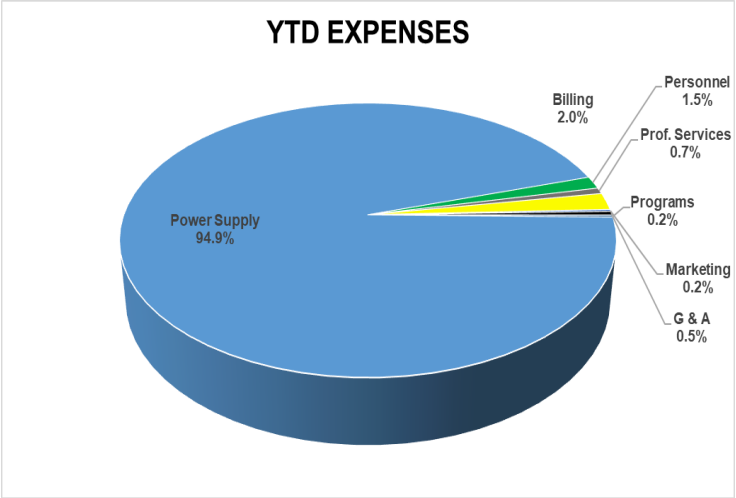
- > SVCE operations resulted in a positive change in net position for the month of \$12.4 million and year-to-date change in net position of \$64.6 million.
 - o September revenue of \$33.7 million accounted for 333 GWh in net retail consumption.
 - o Year-to-date operating margin is \$75.2 million and \$27.0 million above budget.
 - o SVCE ends the year near targeted cash reserve target and is financially stable.
- > Retail GWh sales for the month were on target to budget.
 - o Year-to-date retail load is 33 GWh's or 1% above budget.
 - o September weather was near average.
- > Power Supply costs are 7% below budget year-to-date.
 - o Market prices were favorable compared to the mid-year budget resulting in better than expected power supply costs.
 - o Joint Long-Term PPA RFO was issued in May from SVCE and MBCP. A short-list of suppliers was selected. Negotiations began in September.
 - o Favorable adjustments for December through March power supply costs were recognized based on updated settlements from CAISO.
- > Decarbonization and Grid Innovations
 - o The Programs Roadmap was approved by the Board of Directors in December 2018.
 - o Programs continue to ramp up. Unspent program funds will be carried over to FY 2019-20.
- > Investing/Financing
 - o The Board approved the renewal of the \$35 million line of credit with River City Bank for a 2-year term.
 - o SVCE is investing ~90% of available funds generating year-to-date investment income of \$1.2 million.

Change in Net Position	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Amended Budget
Actual	8,092	953	1,947	(4,819)	(523)	4,026	4,650	7,917	8,186	9,449	12,259	12,425	64,560	29,584

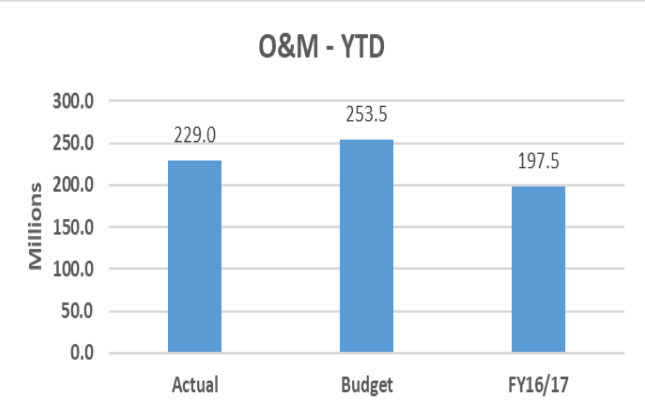
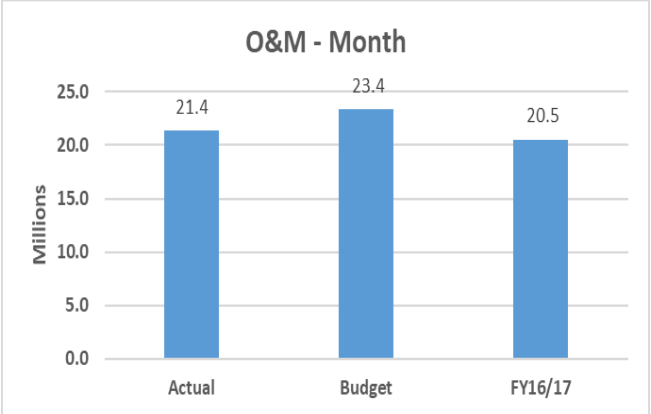
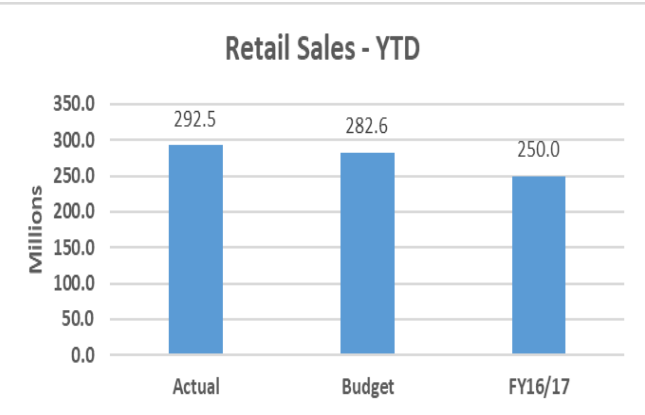
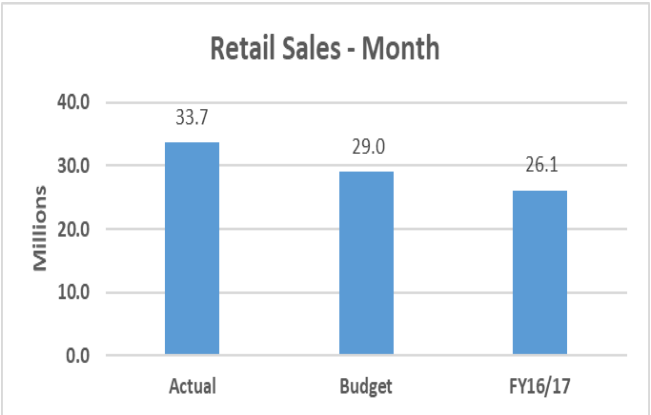
Power Supply Costs	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Amended Budget
Energy & REC's	14,735	13,930	12,890	18,224	14,103	12,080	12,019	14,084	16,003	16,653	16,784	15,989	177,364	
Capacity	985	912	1,082	1,554	1,596	1,308	1,484	1,620	2,053	2,738	2,559	3,176	21,067	
CAISO Charges	798	1,043	438	1,768	917	(804)	(1,036)	280	654	10	664	246	4,978	
NEM Expense	74	(82)	(242)	(287)	(146)	(81)	(154)	260	324	585	375	183	809	
Charge/Credit (IST/Net Rev)	569	1,089	3,383	2,064	497	516	455	809	2,045	309	764	520	13,020	
Net Power Costs	17,161	16,892	17,551	23,323	16,968	13,019	12,769	17,053	21,079	20,295	21,147	20,113	217,238	234,330

Other	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Amended Budget
Capital Expenditures	2	-	6	1	1	7	-	3	-	-	-	-	20	200
Energy Programs	37	3	-	1	3	16	59	71	74	36	30	219	549	5,640

Load Statistics - GWh	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Amended Budget
Retail Sales Actual	323	318	354	336	299	311	307	305	347	359	373	337	3,969	
Retail Sales Budget	323	318	354	336	322	302	308	310	328	353	345	337	3,936	3,936



Other Statistics and Ratios	
Working Capital	\$142,717,859
Current Ratio	5.1
Operating Margin	26%
Expense Coverage Days	179
Expense Coverage Days with LOC	226
Long-Term Debt	\$0
Total Accounts	271,159
Opt-Out Accounts (Month)	81
Opt-Up Accounts (Month)	21



SILICON VALLEY CLEAN ENERGY AUTHORITY

STATEMENT OF NET POSITION

As of September 30, 2019

ASSETS

Current Assets

Cash & Cash Equivalents	\$	119,048,306
Accounts Receivable, net of allowance		30,276,814
Energy settlements receivable		166,657
Accrued Revenue		19,572,100
Other Receivables		17,900
Prepaid Expenses		1,333,915
Deposits		2,260,556
Restricted cash		5,000,000

Total Current Assets 177,676,248

Noncurrent assets

Capital assets, net of depreciation		148,038
Deposits		129,060

Total Noncurrent Assets 277,098

Total Assets 177,953,346

LIABILITIES

Current Liabilities

Accounts Payable		946,047
Accrued Cost of Electricity		32,132,309
Accrued Payroll & Benefits		355,192
Other accrued liabilities		257,530
User Taxes and Energy Surcharges due to other gov'ts		1,238,991
Supplier Security Deposits		28,320

Total Current Liabilities 34,958,389

NET POSITION

Net investment in capital assets		148,038
Restricted for security collateral		5,000,000
Unrestricted (deficit)		137,846,919

Total Net Position \$ 142,994,957

SILICON VALLEY CLEAN ENERGY AUTHORITY

**STATEMENT OF REVENUES, EXPENSES
AND CHANGES IN NET POSITION**

October 1, 2018 through September 30, 2019

OPERATING REVENUES

Electricity Sales, Net	\$ 291,390,036
GreenPrime electricity premium	1,018,493
Other Income	64,606
TOTAL OPERATING REVENUES	<u>292,473,135</u>

OPERATING EXPENSES

Cost of Electricity	217,237,705
Staff Compensation and benefits	3,399,752
Data Management	3,432,831
Service Fees - PG&E	1,152,860
Consultants and Other Professional Fees	1,544,002
Legal	474,141
Communications & Noticing	532,483
General & Administrative	1,175,314
Depreciation	50,440
TOTAL OPERATING EXPENSES	<u>228,999,528</u>

OPERATING INCOME(LOSS) **63,473,607**

NONOPERATING REVENUES (EXPENSES)

Interest Income	1,230,787
Financing costs	(144,157)
TOTAL NONOPERATING EXPENSES	<u>1,086,630</u>

CHANGE IN NET POSITION

Net Position at beginning of period	<u>78,434,720</u>
Net Position at end of period	<u>\$ 142,994,957</u>

SILICON VALLEY CLEAN ENERGY AUTHORITY

STATEMENT OF CASH FLOWS
October 1, 2018 through September 30, 2019

CASH FLOWS FROM OPERATING ACTIVITIES

Receipts from electricity sales	\$ 283,232,087
Receipts from wholesale sales	579,940
Receipts from other income	93,781
Supplier security deposits	28,320
Tax and surcharge receipts from customers	5,410,678
Energy settlements received	6,183,047
Deposits and collateral received	13,558,737
Payments to purchase electricity	(226,077,528)
Payments for staff compensation and benefits	(3,312,266)
Payments for data manager fees	(3,443,113)
Payments for PG&E service fees	(1,054,699)
Payments for consultants and other professional services	(1,413,755)
Payments for legal fees	(411,413)
Payments for communications and noticing	(547,824)
Payments for general and administrative	(1,128,227)
Payments of deposits and collateral	(1,763,023)
Return of security deposits to suppliers	(585,000)
Tax and surcharge payments to other governments	(5,272,035)
Net cash provided (used) by operating activities	<u>64,077,707</u>

CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES

Finance costs paid	(209,367)
Net cash provided (used) by non-capital financing activities	<u>(209,367)</u>

CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES

Acquisition of capital assets	<u>(14,161)</u>
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CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES

Interest income received	<u>1,230,787</u>
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Net change in cash and cash equivalents	65,084,966
Cash and cash equivalents at beginning of year	<u>58,963,340</u>
Cash and cash equivalents at end of period	<u>\$ 124,048,306</u>

SILICON VALLEY CLEAN ENERGY AUTHORITY

STATEMENT OF CASH FLOWS (Continued)

October 1, 2018 through September 30, 2019

RECONCILIATION OF OPERATING INCOME (LOSS) TO NET
CASH PROVIDED (USED) BY OPERATING ACTIVITIES

Operating Income (loss)	\$ 63,473,607
Adjustments to reconcile operating income to net cash provided (used) by operating activities	
Depreciation expense	50,440
Revenue reduced for uncollectible accounts	(228,011)
(Increase) decrease in net accounts receivable	(6,387,653)
(Increase) decrease in energy settlements receivable	(166,657)
(Increase) decrease in other receivables	68,361
(Increase) decrease in accrued revenue	(2,640,739)
(Increase) decrease in prepaid expenses	(144,859)
(Increase) decrease in current deposits	11,795,714
Increase (decrease) in accounts payable	225,509
Increase (decrease) in accrued payroll & benefits	163,903
Increase (decrease) in energy settlements payable	337,904
Increase (decrease) in accrued cost of electricity	(2,389,268)
Increase (decrease) in accrued liabilities	257,530
Increase (decrease) in taxes and surcharges due to other governments	218,606
Increase (decrease) in supplier security deposits	(556,680)
Net cash provided (used) by operating activities	<u>\$ 64,077,707</u>

**SILICON VALLEY CLEAN ENERGY
BUDGETARY COMPARISON SCHEDULE
October 1, 2018 through September 30, 2019**

	FYTD <u>Actual</u>	FYTD Amended <u>Budget</u>	<u>Variance</u> \$	%	FY 2018-19 Amended <u>Budget</u>	FY 2018-19 Remaining <u>Amended Budget</u>
REVENUES & OTHER SOURCES						
Energy Sales	\$291,390,036	\$281,890,207	\$9,499,829	3%	\$281,890,000	-\$9,500,036
Green Prime Premium	1,018,493	630,000	388,493	62%	630,000	(388,493)
Other Income	64,606	100,000	(35,394)	-35%	100,000	35,394
Investment Income	1,230,787	850,311	380,476	45%	850,000	(380,787)
TOTAL REVENUES & OTHER SOURCES	<u>293,703,922</u>	<u>283,470,518</u>	<u>10,233,404</u>	<u>4%</u>	<u>283,470,000</u>	<u>(10,233,922)</u>
EXPENDITURES & OTHER USES						
CURRENT EXPENDITURES						
Power Supply	217,237,705	234,329,855	(17,092,150)	-7%	234,330,000	17,092,295
Data Management	3,432,831	3,560,259	(127,428)	-4%	3,560,000	127,169
PG&E Fees	1,152,860	1,120,491	32,369	3%	1,120,000	(32,860)
Salaries & Benefits	3,399,752	4,300,000	(900,248)	-21%	4,300,000	900,248
Professional Services	1,619,443	2,289,675	(670,232)	-29%	2,290,000	670,557
Marketing & Promotions	361,215	909,500	(548,285)	-60%	910,000	548,785
Notifications	171,268	160,000	11,268	7%	160,000	(11,268)
Lease	325,917	330,000	(4,083)	-1%	330,000	4,083
General & Administrative	699,171	836,160	(136,989)	-16%	836,000	136,829
TOTAL CURRENT EXPENDITURES	<u>228,400,162</u>	<u>247,835,940</u>	<u>(19,435,778)</u>	<u>-8%</u>	<u>247,836,000</u>	<u>19,435,838</u>
OTHER USES						
Customer Programs	548,926	5,640,000	(5,091,074)	-90%	5,640,000	5,091,074
Office Equipment	19,919	200,000	(180,081)	-90%	200,000	180,081
Financial Security Requirement	-	147,000	(147,000)	0%	147,000	147,000
Refund of Bond	-	(100,000)	100,000	0%	(100,000)	(100,000)
TOTAL OTHER USES	<u>568,845</u>	<u>5,887,000</u>	<u>(5,318,155)</u>	<u>-90%</u>	<u>5,887,000</u>	<u>5,318,155</u>
DEBT SERVICE						
Financing	144,157	90,000	54,157	60%	90,000	(54,157)
Interest	-	120,000	(120,000)	-100%	120,000	120,000
TOTAL DEBT SERVICE	<u>144,157</u>	<u>210,000</u>	<u>(65,843)</u>	<u>-31%</u>	<u>210,000</u>	<u>65,843</u>
Total Expenditures, Other Uses & Debt Service	<u>229,113,164</u>	<u>253,932,940</u>	<u>(24,819,776)</u>	<u>-10%</u>	<u>253,933,000</u>	<u>24,819,836</u>
Net Increase(Decrease) in Available Fund Balance	<u>\$64,590,758</u>	<u>\$29,537,578</u>	<u>\$35,053,180</u>	<u>119%</u>	<u>\$29,537,000</u>	

SILICON VALLEY CLEAN ENERGY AUTHORITY
BUDGET RECONCILIATION TO STATEMENT OF
REVENUES, EXPENSES AND CHANGES IN NET POSITION

Net Increase (decrease) in available fund balance per budgetary comparison schedule	\$ 64,590,758
Adjustments needed to reconcile to the changes in net position in the Statement of Revenues, Expenses and Changes in Net Position	
Subtract depreciation expense	(50,440)
Add back capital asset acquisitions	<u>19,919</u>
Change in Net Position	<u><u>64,560,237</u></u>

**SILICON VALLEY CLEAN ENERGY AUTHORITY
STATEMENT OF REVENUES, EXPENSES
AND CHANGES IN NET POSITION
October 1, 2018 through September 30, 2019**

	October	November	December	January	February	March	April	May	June	July	August	September	YTD
OPERATING REVENUES													
Electricity sales, net	\$ 26,013,308	\$ 18,589,640	\$ 20,295,540	\$ 19,278,907	\$ 17,206,905	\$ 17,794,266	\$ 18,251,186	\$ 25,670,969	\$ 30,086,479	\$ 30,548,168	\$ 34,170,329	\$ 33,484,339	\$ 291,390,036
Green electricity premium	76,005	66,459	67,567	73,924	61,034	69,967	71,198	80,664	100,923	119,028	113,476	118,248	1,018,493
Other income	-	-	-	-	-	-	-	-	-	-	-	64,606	64,606
Total operating revenues	26,089,313	18,656,099	20,363,107	19,352,831	17,267,939	17,864,233	18,322,384	25,751,633	30,187,402	30,667,196	34,283,805	33,667,193	292,473,135
OPERATING EXPENSES													
Cost of electricity	17,160,575	16,892,744	17,551,069	23,433,656	16,893,908	12,980,824	12,768,605	17,052,324	21,078,947	20,295,745	21,147,246	19,982,062	217,237,705
Staff compensation and benefits	236,907	256,926	264,613	269,608	250,743	287,282	275,835	293,282	293,358	305,947	338,355	326,896	3,399,752
Data manager	301,479	300,856	301,200	301,385	301,626	302,227	303,253	153,148	291,172	292,894	292,448	291,143	3,432,831
Service fees - PG&E	94,279	94,000	94,377	94,000	99,753	94,263	94,613	99,147	99,475	96,705	95,000	97,248	1,152,860
Consultants and other professional fees	130,737	114,869	129,909	123,353	230,634	161,132	256,854	236,477	286,604	258,879	173,991	447,187	2,550,626
General and administration	99,316	70,743	74,028	73,621	106,969	117,599	78,370	60,525	60,359	88,542	100,476	244,766	1,175,314
Depreciation	4,179	4,179	4,335	4,393	3,969	4,160	4,130	4,219	4,219	4,219	4,219	4,219	50,440
Total operating expenses	18,027,472	17,734,317	18,419,531	24,300,016	17,887,602	13,947,487	13,781,660	17,899,122	22,114,134	21,342,931	22,151,735	21,393,521	228,999,528
Operating income (loss)	8,061,841	921,782	1,943,576	(4,947,185)	(619,663)	3,916,746	4,540,724	7,852,511	8,073,268	9,324,265	12,132,070	12,273,672	63,473,607
NONOPERATING REVENUES (EXPENSES)													
Interest income	30,474	30,758	58,997	128,308	96,180	109,063	108,802	115,167	122,271	133,749	136,205	160,813	1,230,787
Interest and related expense	-	-	(55,856)	-	-	-	-	(50,608)	(9,316)	(9,316)	(9,315)	(9,746)	(144,157)
Total nonoperating revenues (expenses)	30,474	30,758	3,141	128,308	96,180	109,063	108,802	64,559	112,955	124,433	126,890	151,067	1,086,630
CHANGE IN NET POSITION	\$ 8,092,315	\$ 952,540	\$ 1,946,717	\$ (4,818,877)	\$ (523,483)	\$ 4,025,809	\$ 4,649,526	\$ 7,917,070	\$ 8,186,223	\$ 9,448,698	\$ 12,258,960	\$ 12,424,739	\$ 64,560,237

PERSONNEL REPORT FOR SEPTEMBER 2019

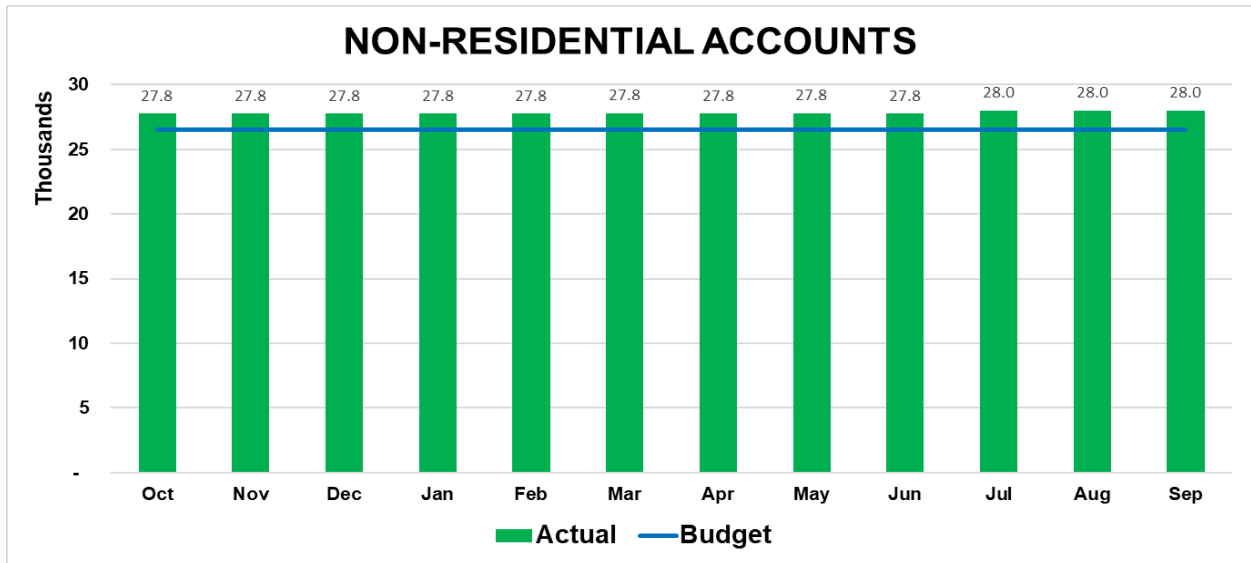
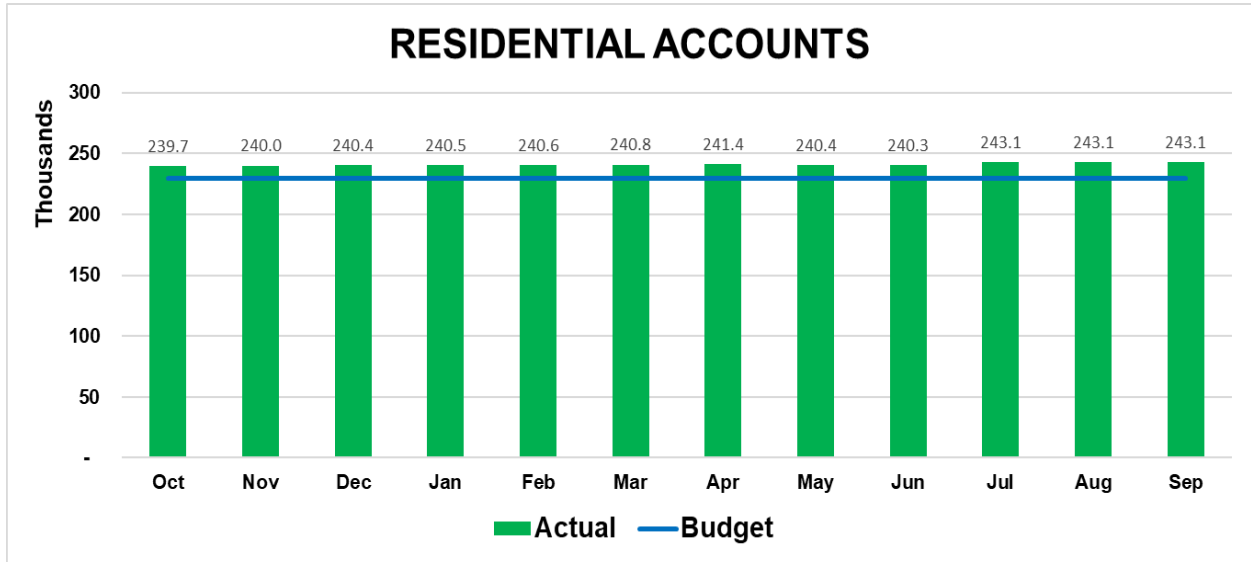
HEADCOUNT				
<u>Position</u>	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>	
Director of Account Services and Community Relations	1	1	0	
Account Services Manager	1	1	0	
Energy Consultant	2	1	1	
Energy Associate	2	1	1	
Communications Manager	1	1	0	
Community Outreach Specialist	1	1	0	
Communications Specialist	1	1	0	
Board Clerk/Executive Assistant	1	1	0	
Chief Executive Officer	1	1	0	
Director of Finance and Administration	1	1	0	
Administrative Services Manager	1	0	1	
Management Analyst	1	1	0	
Administrative Analyst	1	1	0	
Administrative Assistant	1	1	0	
Director of Power Resources	1	1	0	
Power Resources Manager	1	1	0	
Power Resources Planner	1	0	1	
Power Settlements & Compliance Analyst	1	1	0	
Manager of Regulatory and Legislative Affairs	1	1	0	
Senior Regulatory Analyst	1	1	0	
Director of Decarboniation and Grid Innovation	1	1	0	
Data Analyst	1	1	0	
Analyst	<u>1</u>	<u>1</u>	<u>0</u>	
Total	<u>25</u>	<u>21</u>	<u>4</u>	

**SILICON VALLEY CLEAN ENERGY AUTHORITY
INVESTMENTS SUMMARY
October 1, 2018 through September 30, 2019**

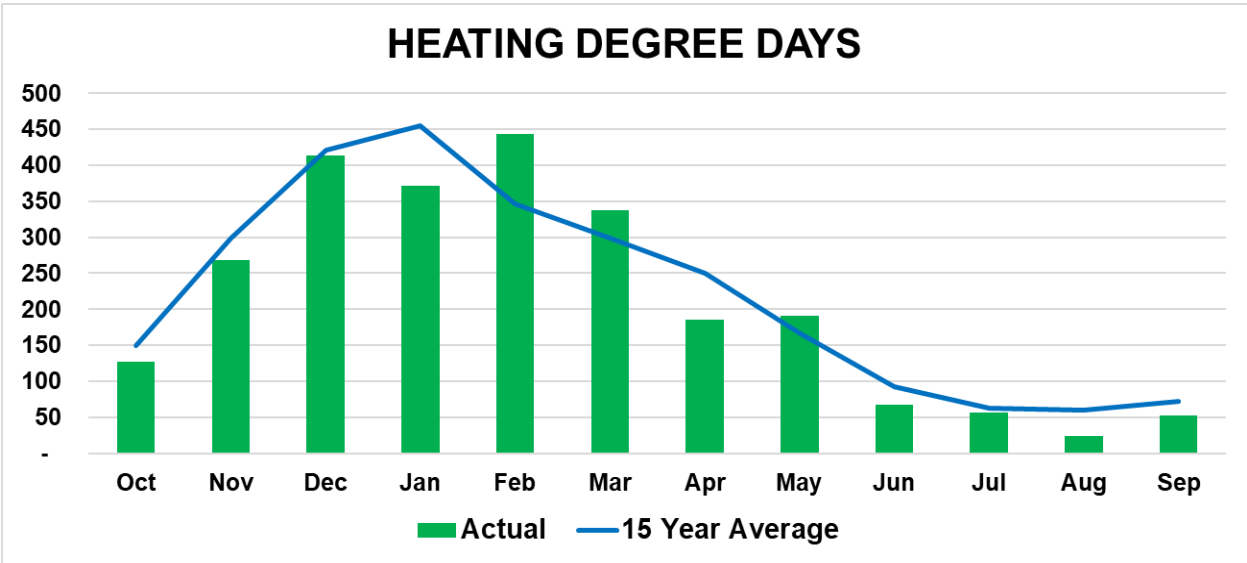
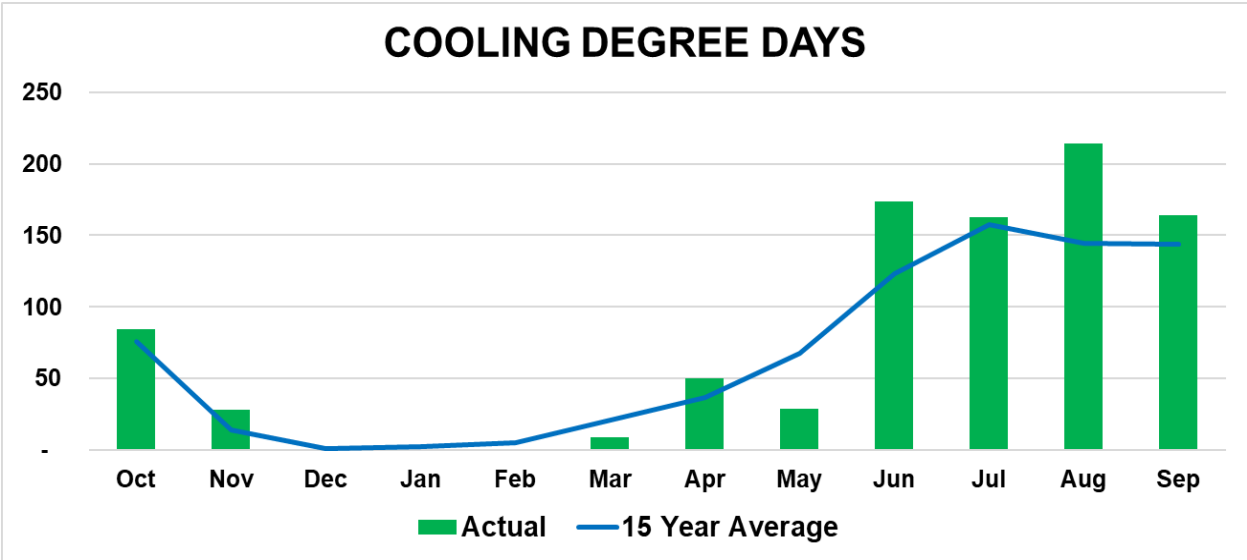
Return on Investments	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>YTD Total</u>
<i>Money Market</i>	\$30,474	\$30,758	\$58,997	\$128,308	\$96,180	\$109,063	\$108,802	\$115,167	\$122,271	\$133,749	\$136,205	\$160,813	\$1,230,787
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Portfolio Invested													
<i>Average daily portfolio available to invest*</i>	55,148,395	63,583,109	62,254,625	69,135,839	70,770,817	\$71,496,022	71,216,494	74,309,263	76,499,135	81,955,494	91,288,915	101,359,417	
<i>Average daily portfolio invested</i>	20,154,823	20,185,339	35,700,846	60,277,386	60,380,303	\$60,476,566	60,585,707	60,693,659	70,923,535	70,927,788	72,350,029	91,194,298	
<i>% of average daily portfolio invested</i>	36.5%	31.7%	57.3%	87.2%	85.3%	84.6%	85.1%	81.7%	92.7%	86.5%	79.3%	90.0%	
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Detail of Portfolio													
	<u>Opening Rate %</u>		<u>August Rate %</u>										
<i>Money Market - River City Bank</i>	1.26%		2.08%										<u>Carrying Value</u> \$91,347,492

* Note: Balance available to invest does not lockbox or debt serve reserve funds.

CUSTOMER ACCOUNTS



WEATHER STATISTICS



**SILICON VALLEY CLEAN ENERGY AUTHORITY
ACCOUNTS RECEIVABLE AGING REPORT**

	Total	Days				
		0-30	31-60	61-90	90-120*	Over 120*
Accounts Receivable	\$31,776,814	\$29,228,755	\$777,162	\$370,939	\$196,439	\$1,203,518
Period %	100%	92.0%	2.4%	1.2%	0.6%	3.8%

*Note: A portion of accounts that are greater than 90 days old have been sent back to PG&E, however the receivable remains outstanding until PG&E writes the account off.

