

Q. First, we wanted to know how much detail you expect from the organizational structure.

A. High Level is fine broader chart outlining the organizational structure

Q. On a similar note, we are unable to provide a client list, as that would breach confidentiality and potentially our client's own security. We can, however, provide referrals from some of our clients. Would those suffice for this requirement?

A. Referrals would be suffice.

Q. Finally, the third requirement is a description of our primary business model. We operate under a business-to-business model, providing a service to other businesses. We can detail that in the proposal, but is there anything specific you would like us to cover in that description?

A. High level is fine.